Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.

2023 Open to Public Inspection

| A | For the | e 2023 c | alendar year, or tax year beginning , and ending | | | | | | | | | | |
|--------------------------------|---------------------------|-------------------------|---|----------------|--------------|----------------------------|---------------|--|--|--|--|--|--|
| В | Check if ap | pplicable: | C Name of organization CAPITAL REGION LAND | DE | Employer | identification number | | | | | | | |
| | Address c | hange | CONSERVANCY, INC. | | | | | | | | | | |
| ٦, | Name cha | 2000 | Doing business as | | | 797635 | | | | | | | |
| = | | ` | Number and street (or P.O. box if mail is not delivered to street address) Room/suite | | Telephone | 302-0153 | | | | | | | |
| | Initial retur | | P. O. BOX 17306 City or town, state or province, country, and ZIP or foreign postal code | | 02- | 302-0133 | _ | | | | | | |
| | Final retur terminated | | | 1.00 | | 0.056.4 | 4.77 | | | | | | |
| - | Amended | | RICHMOND VA 23226 | G (| Gross rece | eipts\$ 3,956,4 | 4 / | | | | | | |
| | | | F Name and address of principal officer: H(a) Is (| nis a group re | turn for su | ubordinates? Yes X | No | | | | | | |
| _ ′ | Application | n pending | L. PRESTON BRYANT | , | | | No. | | | | | | |
| | | | 200 5. 318 511421 | all subordin | | | No | | | | | | |
| | | | RICHMOND VA 23219 | If "No," atta | ch a list. S | See instructions | | | | | | | |
| 1 | Tax-exen | npt status: | X 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or 527 | | | | | | | | | | |
| J | Website: | W | | oup exemptio | | | | | | | | | |
| к | Form of o | organization: | X Corporation Trust Association Other L Year of formati | on: 200 | 5 | M State of legal domicile: | <u>VA</u> | | | | | | |
| P | art I | Su | ımmary | | | | | | | | | | |
| | 1 E | Briefly de | scribe the organization's mission or most significant activities: | | | | | | | | | | |
| 40 | ` | | ONSERVE AND PROTECT THE NATURAL AND HISTORIC LAND AND WAT | ER RES | OURC | ES | | | | | | | |
| Activities & Governance | 0 | S. S. S. S. P. D. C. 4) | OF VIRGINIA'S CAPITAL REGION FOR THE BENEFIT OF CURRENT AND FUTURE | | | | | | | | | | |
| r a | | GENE | RATIONS. | 00000000000 | | ************************ | 12:1-53 | | | | | | |
| Š | 20 | Check this | | essets | 000000000 | | 1000 | | | | | | |
| ŏ | | | | | 3 | 17 | | | | | | | |
| 95 S | | | of voting members of the governing body (Part VI, line 1a) of independent voting members of the governing body (Part VI, line 1b) | | 4 | 17 | _ | | | | | | |
| tie | | | | | 5 | 6 | _ | | | | | | |
| tiv | | | nber of individuals employed in calendar year 2023 (Part V, line 2a) | | 6 | 155 | | | | | | | |
| Ac | ı | | nber of volunteers (estimate if necessary) | | - | 133 | 0 | | | | | | |
| | I . | | elated business revenue from Part VIII, column (C), line 12 | Stational | 7a | | -0 | | | | | | |
| | bΛ | Vet unrela | ated business taxable income from Form 990-T, Part I, line 11 | rior Year | 7b | Current Year | | | | | | | |
| | , , | نه د خانده د د | inner and grante (Post VIII line 4b) | , 958 , | 317 | 3,318,7 | 74 | | | | | | |
| ne | | | (Post VIII Sing 20) | , 550, | 31, | 3,310,7 | _ | | | | | | |
| Revenue | | - | service revenue (Part VIII, line 2g) | 6 | 162 | 31,1 | 71 | | | | | | |
| è | | | nt income (Part VIII, column (A), lines 3, 4, and 7d) | 12, | | 20,0 | | | | | | | |
| _ | | | enue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | , 976, | 762 | | | | | | | | |
| _ | | | | ,9/6, | /63 | 3,369,9 | | | | | | | |
| | | | nd similar amounts paid (Part IX, column (A), lines 1–3) | | | | $\frac{3}{0}$ | | | | | | |
| | 14 E | Benefits p | paid to or for members (Part IX, column (A), line 4) | | 404 | | 0 | | | | | | |
| S | 15 S | Salaries, (| other compensation, employee benefits (Part IX, column (A), lines 5–10) | 282, | 491 | 406,0 | | | | | | | |
| penses | 16a F | Profession | nal fundraising fees (Part IX, column (A), line 11e) | | | | _0 | | | | | | |
| | bΤ | Fotal fund | draising expenses (Part IX, column (D), line 25) 38,672 | | | | _ | | | | | | |
| ŭΙ | 17 C | Other exp | penses (Part IX, column (A), lines 11a-11d, 11f-24e) | 540, | | 705,9 | | | | | | | |
| | 18 T | Total expe | enses. Add lines 13–17 (must equal Part IX, column (A), line 25) | 823, | | 1,112,0 | | | | | | | |
| | 19 F | Revenue | | ,153, | | 2,257,9 | 03 | | | | | | |
| Net Assets or Fund Balances | | | Beginning | of Current | | End of Year | 2.5 | | | | | | |
| sets | 20 T | Total asse | ets (Part X, line 16) | ,011, | | 11,399,7 | | | | | | | |
| t As | 21 T | Total liabi | ilities (Part X, line 26) | 551, | | 507,3 | | | | | | | |
| SE | 22 N | let assets | s or fund balances. Subtract line 21 from line 20 | <u>,459,</u> | 138 | 10,892,3 | <u>79</u> | | | | | | |
| | art II | Sig | gnature Block | | | | | | | | | | |
| Un | ider pen | alties of p | perjury, I declare that I have examined this return, including accompanying schedules and statements, and to | the best of | my know | wledge and belief, it is | | | | | | | |
| tru | e, corre | ct, and co | emplete. Declaration of preparer (other than officer) is based on all information of which preparer has any known | wledge. | | 1 1 | | | | | | | |
| | | | | | 101 | 24/2024 | 4 | | | | | | |
| Sig | n | Signature | of officer | | Date | | _ | | | | | | |
| Her | | L. E | PRESTON BRYANT PRESIDENT | | | lin ë | | | | | | | |
| | - | - | rint name and title | | | | | | | | | | |
| _ | | | | ate | Check | if PTIN | | | | | | | |
| Paid | , | | 00 000 pt 4400 l to 0 | 0/22/24 | 1 | | | | | | | | |
| | parer | | HADDIC HADDY C TOUNCHONE D.C. | Firm's | * | 54-145102 | 6 | | | | | | |
| | Only | Firm's nan | 300 ARBORETUM PL STE 660 | Finis | - IIN | 01 140102 | <u> </u> | | | | | | |
| _50 | J, | | DECUMOND VA 22226 | Dha | | 804-560-05 | 60 | | | | | | |
| Mari | the IDS | Firm's add | s this return with the preparer shown above? See instructions | Phone | 3 110. | X Yes | | | | | | | |

| Pa | art III Statement of Program Service Accomplishments Check if Schedule O contains a response or note to any line in this Part III | X |
|----|--|-------------------|
| C | | ES |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | |
| _ | prior Form 990 or 990-EZ? | s X No |
| | If "Yes," describe these new services on Schedule O. | |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program | |
| | services? | s X No |
| | If "Yes," describe these changes on Schedule O. | |
| 4 | | |
| | expenses, Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, | |
| | the total expenses, and revenue, if any, for each program service reported. | |
| | (Code:) (Expenses \$ 840,918 including grants of \$) (Revenue \$ SEE SCHEDULE O |) |
| | | |
| | | 0000000000 |
| | | (1) 4.01 (10) 4.0 |
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| | A Milestonia Committee and the second of the | |
| | o (Code:) (Expenses \$ including grants of \$) (Revenue \$) N/A | |
| | ACT ACT DE CONTROL DE SAN DE S | |
| | | |
| | | |
| | | |
| 4c | (Code:) (Expenses \$ including grants of \$) (Revenue \$ | |
| N | \sqrt{A} | |
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| | | ,margary |
| | 0.2214.02.0214.0214.0214.0216.0214.0214.0214.0221.0221.0221.0221.0221 | |
| | VIA TELEGISTATURA TECCT PROTEIN DET 1755 (2017) NORMAN MANAGEMEN DE MONTE D | |
| | | 8951811119512. |
| | *************************************** | ********** |
| | | |
| | | |
| | | |
| | *************************************** | |
| 4d | Other program services (Describe on Schedule O.) | |
| | (Expenses \$ including grants of \$) (Revenue \$) | |
| 4e | Total program service expenses 840 , 918 | |

| Pi | art IV Checklist of Required Schedules | | | |
|-----|--|-----|-----|----|
| | | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," | | | |
| | complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to | | | |
| | candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) | | | |
| | election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, | | | |
| | assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors | | | |
| | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If | | | |
| | "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | X | |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," | | | |
| | complete Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a | | | |
| | custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or | | | |
| | debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | | | |
| | or in quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | X | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, | ~ | | |
| | VII, VIII, IX, or X, as applicable | 1 | | |
| а | The state of the s | | | |
| | complete Schedule D, Part VI | 11a | X | |
| b | The second of th | | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more | | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | | | | |
| | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | X | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | X | |
| Ь | Was the organization included in consolidated, independent audited financial statements for the tax year? If | | | |
| | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 140 | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | | | |
| _ | fundraising, business, investment, and program service activities outside the United States, or aggregate | | | 1 |
| | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or | | | |
| | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other | | | |
| | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on | | | |
| | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on | | | |
| | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? | | | |
| | If "Yes," complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 200 | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX. column (A), line 1? If "Yes." complete Schedule I, Parts I and II | 21 | | X |

| Pa | art IV Checklist of Required Schedules (continued) | | · · · · · | |
|-----|--|--------|-----------|----------|
| | | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated | | | 37 |
| | employees? If "Yes," complete Schedule J | 23 | | <u>X</u> |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | | | |
| | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b | | | v |
| | through 24d and complete Schedule K. If "No," go to line 25a | 24a | - | <u> </u> |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | 24c | | |
| | to defease any tax-exempt bonds? | 24d | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24u | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | 25a | | х |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 238 | | - |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior | | | |
| | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? | 25b | | х |
| 20 | If "Yes," complete Schedule L, Part I Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | 200 | | |
| 26 | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | x |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key | 116211 | | |
| | employee, creator or founder, substantial contributor or employee thereof, a grant selection committee | | | |
| | member, or to a 35% controlled entity (including an employee thereof) or family member of any of these | | | |
| | persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties? (See the Schedule | | | |
| | L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions). | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | | | |
| | "Yes," complete Schedule L, Part IV | 28a | | Х |
| b | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | Х |
| С | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If | | | |
| | "Yes," complete Schedule L, Part IV | 28c | - | X |
| 29 | Did the organization receive more than \$25,000 in noncash contributions? If "Yes," complete Schedule M | 29 | | Х |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | | | . |
| | conservation contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," | 20 | | x |
| | complete Schedule N, Part II | 32 | | A |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | 33 | x | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 991821 | | |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, | 34 | | x |
| | or IV, and Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 250 | | X |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a | | | |
| b | The second secon | 35b | | |
| 26 | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable | 10.001 | | |
| 36 | related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | x |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 200000 | | |
| 01 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and | | | |
| - | 19? Note: All Form 990 filers are required to complete Schedule O. | 38 | X | |
| Pa | art V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| 1a | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable | | | |
| b | Enter the number of Forms W-2G included on line 1a, Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and | 320 | | 1 |
| | reportable gaming (gambling) winnings to prize winners? | 1c | 1 | |

| Pa | art V Statements Regarding Other IRS Filings and Tax Compliance (contin | ued) | | | Yes | No |
|--------|---|---------------------|---|-----|-----|-------------|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return | 2a | 6 | _ | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax return | s? | | 2b | X | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | 3a | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule 0 | | | 3b | | _ |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other a | | | | | |
| | a financial account in a foreign country (such as a bank account, securities account, or other financial | accour | t)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country | 22.21.24.0 | 2514151111111111111111111 | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | count | S (FBAR). | | | v |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction | on? | | 5b | | |
| С | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | ; | | 60 | | x |
| | organization solicit any contributions that were not tax deductible as charitable contributions? | | | 6a | | _ |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribution | s or | | 6Ь | | |
| _ | gifts were not tax deductible? | 23/11/1/3 | ********* | 90 | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for go | ous | | 7a | | x |
| | and services provided to the payor? | 22.1.1.1.1 | | 7b | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | (0.0) 0.0(0.0) 0.00 | | 7.5 | | — |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | • | | 7c | | x |
| | required to file Form 8282? | 7d | 000000000000000000000000000000000000000 | 7.0 | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co | | | 7e | | х |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contra- | | F2111111111111111111111111111111111111 | 7f | | X |
| f | If the organization received a contribution of qualified intellectual property, did the organization file For | | as required? | 7g | | X |
| g | If the organization received a contribution of qualified intellectual property, and the organization like is of the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | | | 7h | | X |
| h 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintaine | | | | | \top |
| O | sponsoring organization have excess business holdings at any time during the year? | u | | В | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | |
| а | Did it | | | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | PP A A A A A | | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | 1 |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | * | | | | |
| а | Gross income from members or shareholders | 11a | | | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources | | | | | |
| | against amounts due or received from them.) | 11b | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | 10413 | | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | 0/10/07/07/07/07/07/07/07/07/07/07/07/07/07 | 13a | | |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | | | | |
| | the organization is licensed to issue qualified health plans | 13b | | | | 1 |
| С | Enter the amount of reserves on hand | 13c | | | | _ |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | | | 14a | _ | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule | | | 14b | - | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner | | | | | |
| | excess parachute payment(s) during the year? | | | 15 | _ | X |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | | | 1 |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment | ncome | · | 16 | - | X |
| | If "Yes," complete Form 4720, Schedule O. | | | | | |
| 17 | Section 501(c)(21) organizations. Did the trust, any disqualified or other person engage in any activ | | | 1 | 1 | |
| | that would result in the imposition of an excise tax under section 4951, 4952 or 4953? | | Waynin www. | 17 | | |
| | If "Yes," complete Form 6069. | | | | | |

X

Form 990 (2023) CAPITAL REGION LAND

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

| Sec | tion A. Governing Body and Management | | | | - | | |
|-----|---|---------|-------|---|-------|-----|----|
| | | 1. | r | 1 77 | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a | - | 17 | - 1 | | |
| | If there are material differences in voting rights among members of the governing body, or | | | | | | |
| | if the governing body delegated broad authority to an executive committee or similar | | | | | | |
| | committee, explain on Schedule O. | | | 4.0 | | | |
| b | Enter the number of voting members included on line 1a, above, who are independent | 1b | L | 17 | - | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with | | | | | | |
| | any other officer, director, trustee, or key employee? | | 100 | | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct | | | | | | |
| | supervision of officers, directors, trustees, or key employees to a management company or other person? | | | | 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | | | | 4 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | | 0000 | 0000000000 | 5 | | X |
| 6 | Did the organization have members or stockholders? | | | E E MAN MARKET | 6 | | X |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint | | | | | | |
| | one or more members of the governing body? | mesne | | | 7a | | X |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, | | | | | | |
| - | stockholders, or persons other than the governing body? | | | | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | r by th | e f | ollowing: | | | |
| а | The governing body? | | | | 8a | X | |
| b | Each committee with authority to act on behalf of the governing body? | | | ******** | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at | | 000 | | | | |
| , | the organization's mailing address? If "Yes," provide the names and addresses on Schedule O | | | | 9 | | x |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Inte | rnal F | Re | venue Co | ode.) | | |
| 000 | tion b.1 onoice Time cooker b requeste morning | | | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | | | | 10a | | X |
| | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, | 0500000 | 540.5 | | | | |
| ь | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | | | | 10b | | |
| 44- | | the for | rm? | | 11a | х | |
| 11a | Describe on Schedule O the process, if any, used by the organization to review this Form 990. | | | 300 (1) (1) (1) (1) | 1 | | |
| b | | | | | 12a | x | |
| 12a | | to con | oflic | te? | 12b | X | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise | 10 001 | mic | Co : Marrie | 120 | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," | | | | 12c | х | |
| | describe on Schedule O how this was done | | | 0.0000000000000000000000000000000000000 | 13 | X | _ |
| 13 | Did the organization have a written whistleblower policy? | | .555 | | | X | - |
| 14 | Did the organization have a written document retention and destruction policy? | | | | 14 | | - |
| 15 | Did the process for determining compensation of the following persons include a review and approval by | | | | | | i |
| | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | | | |
| а | The organization's CEO, Executive Director, or top management official | | | area beat for | 15a | - | X |
| b | Other officers or key employees of the organization | | 222 | | 15b | | X |
| | If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. | | | | | | 1 |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement | | | | | | |
| | with a taxable entity during the year? | | 000 | 0000000000 | 16a | | X |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its | | | | | | 1 |
| | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the | | | | | | 1 |
| | organization's exempt status with respect to such arrangements? | | | | 16b | | |
| Sec | tion C. Disclosure | | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed VA | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (se | ction 5 | 501 | (c) | | | |
| | (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. | | | | | | |
| | X Own website X Another's website X Upon request Other (explain on Schedule O) | | | | | | |
| 19 | Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of inter- | est pol | licy | i | | | |
| , | and financial statements available to the public during the tax year. | | · | | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and recor | ds. | | | | | |
| | PRESTON BRYANT 200 S. 3RD STREET | | | | | | |

804-745-3110

VA 23219

RICHMOND

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the
 organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
 See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) Name and title | (B) Average hours per week | box | x, unle | Pos check ess pe | more rson | than one is both an or/trustee) | (D) Reportable compensation from the | (E) Reportable compensation from related | (F) Estimated amount of other compensation |
|--------------------------|---|--------------------------------|-----------------------|------------------------|--------------|--|---|--|---|
| | (list any hours for related organizations below dolled line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Former Highest compensated employee | organization (W-2/ 1099-MISC/ 1099-NEC) | organizations (W-2/ 1099-MISC/ 1099-NEC) | from the organization and related organizations |
| (1) PARKER AGELASTO | | Т | | | | | | | |
| | 40.00 | | | | | | 118,849 | o | 3,496 |
| EXECUTIVE DIRECTOR | 0.00 | - | | X | - | | 110,049 | - | 3,490 |
| (2) L. PRESTON BRYAN | 3.00 | | | | | | | | |
| PRESIDENT | 0.00 | x | | x | | | 0 | 0 | 0 |
| (3) PATRICK FANNING | 0.00 | <u> </u> | | - | \vdash | | | | |
| (3) IMINION IIIMI | 3.00 | | | | | | | | |
| VICE PRESIDENT | 0.00 | x | | x | | | 0 | 0 | 0 |
| (4) BRANDT STITZER | | | | | | | | | |
| (-, | 3.00 | | | | | | | | |
| SECRETARY | 0.00 | X | | X | | | 0 | 0 | 0 |
| (5) MARK ENDRIES | | | | | | | | | |
| | 3.00 | | | | | | | | _ |
| TREASURER | 0.00 | X | | X | | | 0 | 0 | 0 |
| (6) HEATHER BARRAR | | | | | | | | | |
| | 0.50 | | | | | 1 1 | | | |
| DIRECTOR | 0.00 | X | | | | - | 0 | 0 | 0 |
| (7) VALERIE BURTON | | | | | | 1 1 | | | |
| | 0.50 | | | | | 1 | 0 | 0 | o |
| DIRECTOR | 0.00 | X | | | | | <u> </u> | ' · | - 0 |
| (8) PHIL DAWSON | 0.50 | | | | | 1 1 | | | |
| DIDECTOR | 0.00 | x | | | | 1 1 | 0 | | 0 |
| DIRECTOR (9) ANA EDWARDS | 0.00 | 1 | | - | H | 1 1 - | <u> </u> | | |
| (9) ANA EDWARDS | 0.50 | | | | | | | | |
| DIRECTOR | 0.00 | x | | | | | 0 | | 0 |
| (10) KEVIN ENGEL | 0.00 | - | | T | | | | | |
| (10)1211211 211022 | 0.50 | | | | | 1 1 | | | |
| DIRECTOR | 0.00 | x | | | | | 0 | 0 | 0 |
| (11) WORTIE FERRELL | 0.50 | | | | | | | | |
| DIRECTOR | 0.00 | x | | | | | C | o c | 0 |

| 490002 10/22/2024 9 44 AMAPITAL F | REGION LA | ND | 1 | 7400 | | | | 20-279 | | | | Pa | ige 8 |
|---|---|--------------------------------|-----------------------|----------------------------------|--------------|---------------------------------|-----------|---|---|--|--|----------------|-------|
| Part VII Section A. Officers | , Directors, Tru | stee | s, K | ey E | mpi | oyee | s, a | nd Highest Compensated | Employees (continued) | | | _ | |
| (A) Name and title | (B) Average hours per week | bo | x, unle icer a | Pos check ess pe nd a d | rson | than c is both or/trusto | an ee) | (D) Reportable compensation from the | (E) Reportable compensation from related | | (F) nated arr of other mpensati | | |
| | (list any hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | organization (W-2/ 1099-MISC/ 1099-NEC) | organizations (W-2/ 1099-MISC/ 1099-NEC) | orga | from the anization d organiz | and | |
| (12) MARK MERHIGE | 0.50 | | | | | | | | | | | | |
| (12) | 0.50 | x | | | | | | 0 | o | | | | 0 |
| DIRECTOR (13) PHILIP REED | 0.00 | ┢ | | | | | | | U | | | | |
| (13) FILLET REED | 0.50 | | | | | | | | | | | | |
| DIRECTOR | 0.00 | x | | | | | | 0 | 0 | | | | 0 |
| (14) SARAH RICHARI | | | | | | | | | | | | | |
| (14) | 0.50 | | | | | | | | | | | | |
| DIRECTOR | 0.00 | X | | | | | | 0 | 0 | | | | 0 |
| (15) GLENN TELFER | 0.50 | | | | | | | | | | | | |
| (15) | 0.50 | | | | | | | 0 | О | | | | 0 |
| (16) ADDISON THOME | 0.00 | X | | | | \vdash | - | | 0 | | | | |
| (16) ADDISON THOME (16) | 0.50 | | | | | | | | | | | | |
| DIRECTOR | 0.00 | x | | | | | | 0 | 0 | | | | 0 |
| (17) DEMETRIUS VEN | | П | Г | | | | | | | | | | |
| (17) | 0.50 | | | | | | | | _ | | | | _ |
| DIRECTOR | 0.00 | X | | | | | | 0 | 0 | | | | 0 |
| (18) MICHAEL LIPFO | | | | | | | | | | | | | |
| (18) | 40.00 | | | | | ., | | 102 046 | o | | | | 0 |
| EMPLOYEE | 0.00 | \vdash | | \vdash | H | X | - | 103,846 | 0 | | _ | - | |
| (19) | | | | | | | | | | | | | |
| 1b Subtotal | 000000000000000000000000000000000000000 | | | | | 00000 | - | 222,695 | | | | 3,4 | 496 |
| c Total from continuation she | ets to Part VII, | Sect | ion / | 4 | | 149331 | | | | | | | |
| d Total (add lines 1b and 1c) | | 200 | | | | Lose | | 222,695 | | | | 3,4 | 496 |
| Total number of individuals (in reportable compensation from | | | d to ' | those | e list | ed at | oove | e) who received more than s | \$100,000 of | | | | |
| reportable compensation from | the organization | 1 | | | | | | | | 722 | | Yes | No |
| 3 Did the organization list any fo | | | | | | | | e, or highest compensated | | | | - 1 | v |
| employee on line 1a? If "Yes," 4 For any individual listed on line | | | | | | | | and other componentian f | rom the | DESCRIPTION OF THE PERSON OF T | 3 | | X |
| 4 For any individual listed on line organization and related organ | | | | | | | | | | - 1 | | - 1 | |
| individual | | | | | | | | | 4.4.4.1.4.1.4.4.1.1.1.1.1.1.1.1.1.1.1.1 | | 4 | _ | X |
| 5 Did any person listed on line 1 for services rendered to the or | | | | | | | | | individual | | 5 | | x |
| Section B. Independent Contracto | . | 00, | 00111 | 0,010 | 00, | Caun | - | or addir percent | 5.00 m. 1.1.4.4.4.14.4.1.1.1.1.1.1.1.1.1.1.1.1 | | | | |
| Complete this table for your five | e highest compe | ensat | ed i | ndep | end | ent c | ontra | actors that received more th | nan \$100,000 of | | | | |
| compensation from the organi. | | ompe | nsa | tion f | or th | e ca | lend | ar year ending with or withi | n the organization's tax yea | er. | | (C) | |
| Name and | (A) business address | | | | | | | Descrip | (B) tion of services | | Com | (C) pensati | on |
| | | | | | | | | | | | | | |
|)====================================== | | | _ | - | | _ | \vdash | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| × | | | | | | | | | | | | | |
| | | | | | | | _ | | | | | | |
| | | | | | | | | | | 1 | | | |
| 2 Total number of independent of | contractors (incl. | ıdina | but | not li | mito | nd to | thos | e listed above) who | • | -+ | | | |
| 2 Total number of independent of received more than \$100,000 | | | | | | | 05 | e nated above) with | 0 | | | | |
| | | | | | | | | | | | - | aan | |

Statement of Revenue Part VIII Check if Schedule O contains a response or note to any line in this Part VIII (D) Revenue excluded (C) Related or exempt function revenue Unrelated Total revenue from tax under business revenue sections 512-514 Gifts, Grants ilar Amounts 1a Federated campaigns b Membership dues 1b 1c c Fundraising events 1d d Related organizations 2,197,700 1e Government grants (contributions) f All other contributions, gifts, grants, 1f 1,121,074 and similar amounts not included above q Noncash contributions included in 1g lines 1a-1f 3,318,774 h Total. Add lines 1a-1f Business Code Program Service Revenue f All other program service revenue g Total. Add lines 2a-2f 3 Investment income (including dividends, interest, and 44,592 44,592 other similar amounts) Income from investment of tax-exempt bond proceeds Royalties (i) Real (ii) Personal 6a Gross rents 6a 6b b Less: rental expenses c Rental inc. or (loss) d Net rental income or (loss) Gross amount from (ii) Other (i) Securities sales of assets 1,818 568,393 other than inventory b Less: cost or other Other Revenue 583,662 7b basis and sales exps. -15,2691,818 c Gain or (loss) 7c -13,451-13,451d Net gain or (loss) 8a Gross income from fundraising events (not including \$ of contributions reported on line 1c), See Part IV, line 18 8b b Less: direct expenses c Net income or (loss) from fundraising events 9a Gross income from gaming activities. See Part IV, line 19 9a **b** Less: direct expenses c Net income or (loss) from gaming activities 10a Gross sales of inventory, less 220 returns and allowances 10a 2,864 10b b Less: cost of goods sold -2,644-2,644 c Net income or (loss) from sales of inventory Business Code 900099 22,650 22,650 11a b d All other revenue 22,650 Total. Add lines 11a-11d

0

3,369,921

Total revenue. See instructions

Part IX Statement of Functional Expenses

| Sec | ion 501(c)(3) and 501(c)(4) organizations must comp | olete all columns. All other | organizations must comple | ete column (A). | X |
|-----|--|-------------------------------|-----------------------------|------------------------------------|------------------------|
| - | Check if Schedule O contains a respons | e or note to any line in this | Part IX | (C) | (D) |
| | not include amounts reported on lines 6b, 7b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals, See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and | | | | |
| | foreign individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 110 010 | 105 776 | 7 121 | E 042 |
| | trustees, and key employees | 118,849 | 105,776 | 7,131 | 5,942 |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | 251 607 | 222 020 | 15,096 | 12,581 |
| 7 | Other salaries and wages | 251,607 | 223,930 | 15,096 | 12,301 |
| 8 | Pension plan accruals and contributions (include | 6,432 | 5,725 | 386 | 321 |
| _ | section 401(k) and 403(b) employer contributions) | 2,872 | 5,125 | 2,872 | <u> </u> |
| 9 | Other employee benefits | 26,298 | 23,405 | 1,578 | 1,315 |
| 10 | Payroll taxes | 20,290 | 23,403 | 1,370 | 1,010 |
| 11 | Fees for services (nonemployees): | | | | |
| a | Management | 5,000 | 5,000 | | |
| b | | 30,795 | 3,000 | 30,795 | |
| G | Accounting | 30,733 | | 007.00 | |
| d | Lobbying Professional fundraising services. See Part IV, line 17 | | | | |
| f | | 11,800 | | 11,800 | |
| | | | | | |
| g | (A) amount, list line 11g expenses on Schedule O.) | 153,880 | 153,620 | 142 | 118 |
| 12 | Advertising and promotion | 8,458 | | 250 | 118 8,208 |
| 13 | Office expenses | 18,379 | 1,066 | 7,126 | 10,187 |
| 14 | Information technology | 2,536 | | 2,536 | |
| 15 | Develling | | | | |
| 16 | Occupancy | | | | |
| 17 | Travel | 9,628 | 9,628 | | |
| | Payments of travel or entertainment expenses | | • | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 225 | | 225 | |
| 20 | Interest | 114,013 | | 114,013 | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | | | | |
| 23 | Insurance | 7,646 | 2,016 | 5,630 | |
| 24 | Other expenses. Itemize expenses not covered | | | | |
| | above. (List miscellaneous expenses on line 24e. If | | | | |
| | line 24e amount exceeds 10% of line 25, column | | | | |
| | (A) amount, list line 24e expenses on Schedule O.) | | | | |
| а | LAND ACQUISITION ASSIST | 302,437 | 302,437 | | |
| b | REAL ESTATE TAXES | 20,817 | | 20,817 | |
| С | FEES AND SUBSCRIPTIONS | 10,238 | 5,200 | 5,038 | |
| d | MISCELLANEOUS | 4,264 | | 4,264 | |
| е | All other expenses | 5,844 | 3,115 | 2,729 | 00 455 |
| 25 | Total functional expenses. Add lines 1 through 24e | 1,112,018 | 840,918 | 232,428 | 38,672 |
| 26 | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if | | l | | |
| | following SOP 98-2 (ASC 958-720) | | | | Form 990 (2023) |

Balance Sheet Part X

| | Check if Schedule O contains a response or | | | (A) | | (B) |
|-----|---|--|--|-------------------|------------|-------------|
| | | | | Beginning of year | | End of year |
| 1 | Cash—non-interest-bearing | | | 798,890 | 1 | 543,316 |
| 2 | Savings and temporary cash investments | | 311.11.11.11.11.11.11.11.11.11.11.11.11. | 10,000 | 2 | 121,812 |
| 3 | Pledges and grants receivable, net | | | 221,209 | 3 | 224,605 |
| 4 | Accounts receivable, net | | | 4 | | |
| 5 | Loans and other receivables from any current or for | rmer officer, dire | ctor, | | | |
| | trustee, key employee, creator or founder, substant | | | | | |
| | controlled entity or family member of any of these p | | | | 5 | |
| 6 | Loans and other receivables from other disqualified | | fined | | | |
| | under section 4958(f)(1)), and persons described in | section 4958(c |)(3)(B) | | 6 | |
| 7 | Notes and loans receivable, net | | ibinonatonica i | | 7 | |
| 8 | Inventories for sale or use | | 000000000000000000000000000000000000000 | | 8 | |
| 9 | Prepaid expenses and deferred charges | | | 15,036 | 9 | 17,535 |
| 10a | Land, buildings, and equipment: cost or other | | | | | |
| | basis, Complete Part VI of Schedule D | 10a | 9,027,310 | | | |
| ь | Less: accumulated depreciation | 10b | | 6,743,888 | 10c | 9,027,310 |
| 11 | Investments—publicly traded securities | | | 942,375 | 11 | 1,151,467 |
| 12 | Investments—other securities. See Part IV, line 11 | | | 248,621 | 12 | 282,694 |
| 13 | Investments—program-related. See Part IV, line 11 | (44)(4)(4+0)(4+0)(0)(4+0)(1) | | 13 | | |
| 14 | Intangible assets | 11100000000000000 | and a market and a contract of the contract of | | 14 | |
| 15 | | | | 31,000 | 15 | 31,000 |
| 16 | Total assets. Add lines 1 through 15 (must equal li | | 9,011,019 | 16 | 11,399,739 | |
| 17 | A | | | 8,631 | 17 | 13,610 |
| 18 | Grants payable | | | 18 | | |
| 19 | Deferred revenue | 27,000 | 19 | 27,000 | | |
| 20 | Tax-exempt bond liabilities | (A. 6.00 a. 6. | | | 20 | |
| 21 | Escrow or custodial account liability. Complete Parl | IV of Schedule | D | | 21 | |
| 22 | Loans and other payables to any current or former | | | | | |
| | trustee, key employee, creator or founder, substant | | r 35% | | | |
| | controlled entity or family member of any of these p | | | | 22 | |
| 23 | Secured mortgages and notes payable to unrelated | | | | 23 | |
| 24 | Unsecured notes and loans payable to unrelated th | | | | 24 | |
| 25 | Other liabilities (including federal income tax, payal | | ird | | | |
| | parties, and other liabilities not included on lines 17 | | | | | |
| | of Schedule D | | | 516,250 | 25 | 466,750 |
| 26 | | | | 551,881 | 26 | 507,360 |
| | Organizations that follow FASB ASC 958, check | | | | | |
| | and complete lines 27, 28, 32, and 33. | | | | | |
| 27 | | | | 7,331,189 | 27 | 10,345,542 |
| 28 | | | | 1,127,949 | 28 | 546,837 |
| | Organizations that do not follow FASB ASC 956 | | | | | |
| | and complete lines 29 through 33. | | i I | | | |
| 29 | Capital stock or trust principal, or current funds | Storensserin | | 29 | | |
| 30 | Paid-in or capital surplus, or land, building, or equip | | | | 30 | |
| 31 | Retained earnings, endowment, accumulated incor | | | | 31 | |
| 32 | Total net assets or fund balances | | | 8,459,138 | 32 | 10,892,379 |
| 33 | Total liabilities and net assets/fund balances | | | 9,011,019 | 33 | 11,399,739 |

Form **990** (2023)

| | 1990 (2023) CAPITAL REGION DAMP | | | | |
|----|---|-------------|---------|-----|-------------|
| Pa | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | اليسوسي | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 3,3 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 1,1 | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 2,2 | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | 8,4 | | |
| 5 | Net unrealized gains (losses) on investments | 5 | 1 | 75, | 338 |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | 1 1 | | | |
| | 32, column (B)) | 10 | 10,8 | 92, | <u> 379</u> |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | _ | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain on | | | | |
| | Schedule O _v | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | , | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or | | | | |
| | reviewed on a separate basis, consolidated basis, or both. | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | 00000000000 | 2b | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a | | | | |
| | separate basis, consolidated basis, or both. | | | | |
| | Separate basis X Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of | | | | |
| | the audit, review, or compilation of its financial statements and selection of an independent accountant? | | 2c | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain on | | | | |
| | Schedule O. | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the | | | | |
| | Uniform Guidance, 2 C.F.R. Part 200, Subpart F? | C222222222 | 3a | X | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the | | | | |
| | required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits | no-escence. | 3b | X | |

Form **990** (2023)

SCHEDULE A (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047
2023

Open to Public Inspection

CAPITAL REGION LAND CONSERVANCY, INC.

Employer identification number 20–2797635

| P | art l | Reas | on for Public Charity | Status. (All organizations | s must c | omplete ' | this part.) See instructio | ns. | | | | |
|-----|-------|--|---|--|--|---|---|---|--|--|--|--|
| The | orga | nization is not | a private foundation because | e it is: (For lines 1 through 12, o | check only | one box.) | | | | | | |
| 1 | | A church, cor | nvention of churches, or asso | ciation of churches described | in section | 170(b)(1)(| A)(i). | | | | | |
| 2 | | A school des | cribed in section 170(b)(1)(/ | A)(ii). (Attach Schedule E (Forn | n 990).) | | | | | | | |
| 3 | | | | e organization described in se | | b)(1)(A)(iii) |). | | | | | |
| 4 | | | | in conjunction with a hospital | | | | spital's name, | | | | |
| | | city, and state | _ | | | | 58-7-01/150 | | | | | |
| 5 | | | | f a college or university owned | or operate | d by a gove | ernmental unit described in | | | | | |
| _ | - | _ | b)(1)(A)(iv). (Complete Part | | | • - | | | | | | |
| 6 | | | | overnmental unit described in s | ection 170 |)(b)(1)(A)(v | <i>(</i>). | | | | | |
| 7 | X | An organizati | An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) | | | | | | | | | |
| 8 | | | | 70(b)(1)(A)(vi). (Complete Part | t 1L) | | | | | | | |
| 9 | | | | cribed in section 170(b)(1)(A)(| | ed in conjur | nction with a land-grant colleg | е | | | | |
| | | or university of university: | or a non-land-grant college o | f agriculture (see instructions). | Enter the | name, city, | and state of the college or | \$0010000000000000000000000000000000000 | | | | |
| 10 | | receipts from support from acquired by the | activities related to its exem gross investment income and he organization after June 30 | more than 33 1/3% of its supp of functions, subject to certain of dunrelated business taxable in 0, 1975, See section 509(a)(2) | exceptions ncome (less n. (Complet | ; and (2) no s section 5 e Part III.) | o more than 33 1/3% of its 11 tax) from businesses | | | | | |
| 11 | | | | exclusively to test for public safe | | | | | | | | |
| 12 | | An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. | | | | | | | | | | |
| | а | and the second of the second o | | | | | | | | | | |
| | b | control or organizat | management of the support ion(s). You must complete | | same perso | ons that co | ntrol or manage the supported | | | | | |
| | С | Type III f its suppo | unctionally integrated. A s rted organization(s) (see inst | upporting organization operate ructions). You must complete | ed in conne | ction with, s Sections A | and functionally integrated windle, D, and E. | h, | | | | |
| | d | that is no | t functionally integrated. The | A supporting organization op organization generally must satust complete Part IV, Section | atisfy a dist | ribution rec | quirement and an attentivenes | n(s) es | | | | |
| | _ | | | eived a written determination fr | | | | | | | | |
| | е | functiona | lly integrated, or Type III non | -functionally integrated suppor | ting organi | zation | ., jpc | | | | | |
| | f | | nber of supported organization | | | | | | | | | |
| | g | | ollowing information about the | | Y | | SEXEMBEREDITION NATIONAL STATESTICS | Market St. | | | | |
| (i | | e of supported ganization | (ii) EIN | (iii) Type of organization (described on lines 1–10 | listed in you | organization ur governing | (v) Amount of monetary support (see instructions) | (vI) Amount of other support (see instructions) | | | | |
| | | | | above (see instructions)) | Yes | ment? | instructions) | matructiona) | | | | |
| (A) | | | | | 163 | No | | | | | | |
| _ | | | | | | | | | | | | |
| (B) | | | | | | | | | | | | |
| (C) | | | | | | | | | | | | |
| (D) | | | | | | | | | | | | |
| (E) | | | | | | | | | | | | |
| | | | | | 4 | | | | | | | |

Page 2

Schedule A (Form 990) 2023

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | tion A. Public Support | | | | | | |
|--------|--|-------------------------|-----------------------|----------------------|---|-----------|------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 2023 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | 261,660 | 715,949 | 1,730,019 | 5,958,317 | 3,318,774 | 11,984,719 |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 261,660 | 715,949 | 1,730,019 | 5,958,317 | 3,318,774 | 11,984,719 |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount | | | | | | |
| | shown on line 11, column (f) | | | | | | 5,217,555 |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | 6,767,164 |
| | tion B. Total Support | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 2023 | (f) Total |
| | | | | 1,730,019 | 5,958,317 | 3,318,774 | 11,984,719 |
| 7 8 | Amounts from line 4 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | 261,660 | 715,949 | 35,396 | 29,004 | 44,592 | 176,706 |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | 13,500 | 21,650 | 35,150 |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | 3,671 | 2,000 | 1,118 | 220 | 7,009 |
| 11 | Total support. Add lines 7 through 10 | | | | | | 12,203,584 |
| 12 | Gross receipts from related activities, etc. (| see instructions) | | | | 12 | 2,117,862 |
| 13 | First 5 years. If the Form 990 is for the org | janization's first, sec | ond, third, fourth, o | or fifth tax year as | a section 501(c)(3) | | |
| | organization, check this box and stop here |) | | | | | |
| Sec | tion C. Computation of Public Su | ipport Percenta | age | | | | |
| 14 | Public support percentage for 2023 (line 6, | column (f) divided I | y line 11, column (| (f)) | | 14 | 55.45% |
| 15 | Public support percentage from 2022 Sche | dule A, Part II, line | 14 | | | 15 | 77.94 % |
| 16a | 33 1/3% support test — 2023. If the organ | nization did not ched | k the box on line 1 | 3, and line 14 is 3 | 3 1/3% or more, ch | neck this | |
| | box and stop here. The organization quality | fies as a publicly su | pported organization | on | | | X |
| b | 33 1/3% support test — 2022. If the organ | nization did not ched | ck a box on line 13 | or 16a, and line 1 | 5 is 33 1/3% or mo | re, check | |
| | this box and stop here. The organization of | | | | | | |
| 17a | 10%-facts-and-circumstances test — 20 | | | | | | |
| | 10% or more, and if the organization meets | | | | | | |
| | Part VI how the organization meets the fact organization | | | | | | I |
| b | 10%-facts-and-circumstances test — 20 | 122. If the organizati | on did not check a | box on line 13, 16 | a, 16b, or 17a, and | d line | |
| | 15 is 10% or more, and if the organization in Part VI how the organization meets the fa | | | | | | |
| | organization | | | | 000000000000000000000000000000000000000 | | |
| 18 | Private foundation. If the organization did instructions | | | | | | |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | tion A. Public Support | | | | | | | |
|--------|--|----------------------|---------------------|---------------------|-----------------------|-----------------------|----|---|
| | ndar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 202 | 3 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | | | | | 11. 25 | | |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | | |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | | |
| 4 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | | |
| 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | | |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | | |
| 8 8 | Add lines 7a and 7b Public support. (Subtract line 7c from line 6.) | | | | | | | |
| Sec | tion B. Total Support | | | | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 202 | :3 | (f) Total |
| 9 | Amounts from line 6 | (4,20.0 | (5) = 5 = 5 | (4) === | , , , | | | |
| | | | | | | | | |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | | | | |
| b | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | | |
| С | Add lines 10a and 10b | | | | | | - | |
| 11 | Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on | | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | | |
| 14 | First 5 years. If the Form 990 is for the organization, check this box and stop here | | | | s a section 501(c) | | | |
| Sec | tion C. Computation of Public Su | | | | | | | |
| 15 | Public support percentage for 2023 (line 8, | * | | n (f)) | | NO - 10 D COURT- 10 A | 15 | % |
| 16 | Public support percentage from 2022 Sche | | | | | | 16 | % |
| | tion D. Computation of Investme | | | | | | | |
| 17 | Investment income percentage for 2023 (lii | | | , column (f)) | | | 17 | % |
| 18 | Investment income percentage from 2022 S | | | | | | 18 | % |
| 19a | 33 1/3% support tests — 2023. If the orga | | | e 14, and line 15 i | s more than 33 1/3 | 3%, and line | | |
| | 17 is not more than 33 1/3%, check this bo | | | | | | | |
| b | 33 1/3% support tests — 2022. If the orga | anization did not c | heck a box on line | 14 or line 19a, and | d line 16 is more th | nan 33 1/3%, | | |
| | line 18 is not more than 33 1/3%, check this | | | | | | | |
| 20 | Private foundation. If the organization did | I not check a box of | on line 14, 19a, or | 19b, check this bo | k and see instruction | ons | | *************************************** |

Schedule A (Form 990) 2023

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation, If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- B Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).
- Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI**.
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
- b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
|----------|---------|--------|
| 1 | | |
| 2 | | |
| 3a | | |
| 3b | | |
| 3с | | |
| 4a | | |
| 4b | | |
| 4c | | |
| 5a | | |
| 5b 5c | | |
| | | |
| 6 | | |
| 7 | | |
| 8 | | |
| 9a | | |
| 9b | | |
| 9c | | |
| 10a | | |
| 10b | A (Form | 990) 2 |

| Par | t IV Supporting Organizations (continued) | | | |
|-------|--|-----------|-----|-----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and | 144. | | |
| | 11c below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described on line 11a above? | 11b | | |
| С | A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, | 11c | | |
| Sacti | provide detail in Part VI. on B. Type I Supporting Organizations | 110 | | |
| Ject | on B. Type I supporting organizations | | Yes | No |
| 1 | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or | | | |
| | more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, | | | |
| | directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) | | | |
| | effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported | | | |
| | organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the | | | |
| | supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part | | | |
| | VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Secti | on C. Type II Supporting Organizations | | | 200 |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | 1 1 | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 1 | | |
| Secti | on D. All Type III Supporting Organizations | | Yes | No |
| | District and in the second of the second of the fifth month of the | | 163 | NO |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | 1 1 | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| 2 | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI | 1 1 | | |
| | how the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described on line 2, above, did the organization's supported organizations have | | | |
| • | a significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | 1 | | |
| | supported organizations played in this regard. | 3 | | |
| Secti | on E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions) | | | |
| а | The organization satisfied the Activities Test, Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| C | The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instru | ictions). | | |
| 2 | Activities Test. Answer lines 2a and 2b below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | 20 | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described on line 2a, above, constitute activities that, but for the organization's | | | |
| | involvement, one or more of the organization's supported organization(s) would have been engaged in? If | | | |
| | "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would | 2b | | D. |
| • | have engaged in these activities but for the organization's involvement. | 20 | | |
| 3 | Parent of Supported Organizations. <i>Answer lines 3a and 3b below.</i> Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| а | trustees of each of the supported organizations? If "Yes" or "No," provide details in Part VI. | 3a | 7 | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

20-2797635 CAPITAL REGION LAND Page 6 Schedule A (Form 990) 2023 Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations Part V Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See 1 instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (B) Current Year (A) Prior Year Section A - Adjusted Net Income (optional) 1 Net short-term capital gain 1 2 Recoveries of prior-year distributions 3 3 Other gross income (see instructions) 4 4 Add lines 1 through 3. 5 Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of 6 property held for production of income (see instructions) 7 Other expenses (see instructions) 8 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) (B) Current Year (A) Prior Year Section B - Minimum Asset Amount (optional) 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): 1a a Average monthly value of securities 1b b Average monthly cash balances c Fair market value of other non-exempt-use assets 1c 1d d Total (add lines 1a, 1b, and 1c) e Discount claimed for blockage or other factors (explain in detail in Part VI): 2 Acquisition indebtedness applicable to non-exempt-use assets 3 3 Subtract line 2 from line 1d. Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, 4 see instructions). 5 5 Net value of non-exempt-use assets (subtract line 4 from line 3) 6 6 Multiply line 5 by 0.035 7 Recoveries of prior-year distributions 7 8 Minimum Asset Amount (add line 7 to line 6) **Current Year** Section C - Distributable Amount 1 Adjusted net income for prior year (from Section A, line 8, column A) 2 2 Enter 0.85 of line 1. 3 Minimum asset amount for prior year (from Section B, line 8, column A) 3

4

5

Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990) 2023

7

Enter greater of line 2 or line 3.

Income tax imposed in prior year

Distributable Amount. Subtract line 5 from line 4, unless subject to

emergency temporary reduction (see instructions)

| | le A (Form 990) 2023 CAPITAL REGION IIA | | tions (southwest) | <i>31</i> (| rage i |
|----------|---|-----------------------------|---------------------------------------|-------------|---|
| Par | t V Type III Non-Functionally Integrated 509(a)(3) | Supporting Organiza | tions (continued) | | |
| Sect | ion D - Distributions | | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exempt purpo | ses | | 1 | |
| 2 | Amounts paid to perform activity that directly furthers exempt purposes | | | | |
| | organizations, in excess of income from activity | | 2 | | |
| 3 | Administrative expenses paid to accomplish exempt purposes of supp | | 3 | | |
| 4 | Amounts paid to acquire exempt-use assets | | | 4 | |
| 5 | Qualified set-aside amounts (prior IRS approval required-provide de | tails in Part VI) | | 5 | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | 6 | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | 7 | |
| 8 | Distributions to attentive supported organizations to which the organizations | ation is responsive | | 8 | |
| | (provide details in Part VI). See instructions. | | | \sqcup | |
| 9 | Distributable amount for 2022 from Section C, line 6 | | | 9 | |
| 10 | Line 8 amount divided by line 9 amount | | | 10 | |
| Sect | ion E – Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistribution Pre-2023 | ıs | (iii) Distributable Amount for 2023 |
| 1 | Distributable amount for 2023 from Section C, line 6 | | | | |
| 2 | Underdistributions, if any, for years prior to 2023 (reasonable cause required—explain in Part VI). See instructions. | | | | |
| 3 | Excess distributions carryover, if any, to 2023 | | | | |
| а | From 2018 | | | | |
| b | From 2019 | | | | |
| С | From 2020 | | | | |
| d | From 2021 | | | | |
| е | From 2022 | | | _ | |
| f | Total of lines 3a through 3e | | | _ | |
| g | Applied to underdistributions of prior years | | | | |
| <u>h</u> | Applied to 2023 distributable amount | | | _ | |
| i | Carryover from 2018 not applied (see instructions) | | | _ | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from line 3f. | | | | |
| 4 | Distributions for 2023 from | | | - 1 | |
| | Section D, line 7: \$ | | | _ | |
| а | Applied to underdistributions of prior years | | | _ | |
| b | Applied to 2023 distributable amount | | | - | |
| C | Remainder, Subtract lines 4a and 4b from line 4. | | | | |
| 5 | Remaining underdistributions for years prior to 2023, if | | | | |
| | any. Subtract lines 3g and 4a from line 2. For result | | | | |
| | greater than zero, explain in Part VI. See instructions. | | | | |
| 6 | Remaining underdistributions for 2023. Subtract lines 3h | | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | | |
| | Part VI. See instructions. | | | | |
| 7 | Excess distributions carryover to 2024. Add lines 3j and 4c. | | | | |
| | Breakdown of line 7: | | | | |
| | Excess from 2019 | | | | |
| | Excess from 2020 | | | | |
| | Excess from 2021 | | | | |
| | Excess from 2022 | | | | |
| | Excess from 2023 | | | | |
| | | | | | |

Schedule A (Form 990) 2023

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part Part VI III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) PART II, LINE 10 - OTHER INCOME DETAIL 6,789

Schedule B (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

Attach to Form 990, 990-EZ, or 990-PF.
Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Employer identification number

2023

CAPITAL REGION LAND 20-2797635 CONSERVANCY, INC. Organization type (check one): Filers of: Section: **X** 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions General Rule For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor, Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 331/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1, Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals, Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line

2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

Name of organization

CAPITAL REGION LAND

Employer identification number 20-2797635

| Part I | Contributors (see instructions). Use duplicate copies of Pa | ert I if additional space is nee | eded. |
|------------|---|----------------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 1 | CABELL FOUNDATION 901 EAST CARY STREET, SUITE 1402 RICHMOND VA 23219-4037 | \$ 250,000 | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) | (d) |
| No. | Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| 2 | MARK AND KAREN PERREAULT 950 HANOVER AVENUE NORFOLK VA 23508 | \$ 120,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) | (d) |
| No. | Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| 3 | NATIONAL PARK SERVICE - AMERICAN BATTLEFIELD PROTECTION PROGRAM 1849 C STREE NW WASHINGTON DC 20240 | s 1,266,250 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 4 | VIRGINIA OUTDOORS FOUNDATION 39 GARRET ST. SUITE 200 WARRENTON VA 20186 | \$ 150,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 5 | VIRGINIA LAND CONSERVATION FOUNDATIO 600 EAST MAIN ST, 24TH FLOOR RICHMOND VA 23219 | \$ 931,450 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| Ta Silver | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

SCHEDULE D (Förm 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements
Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Go to www.irs.gov/Form990 for instructions and the latest information. Employer identification number

Name of the organization CAPITAL REGION LAND CONSERVANCY

| C | ONSERVANCY, INC. | | 797635 | |
|----|---|--|--------------------|---------------------------------|
| _ | rt I Organizations Maintaining Donor Advised Fu Complete if the organization answered "Yes" on | nds or Other Similar Funds o Form 990, Part IV, line 6. | r Account | S |
| | • | (a) Donor advised funds | (E |) Funds and other accounts |
| 1 | Total number at end of year | | | |
| 2 | Aggregate value of contributions to (during year) | | | |
| 3 | Aggregate value of grants from (during year) | | | |
| 4 | Aggregate value at end of year | | | |
| 5 | Did the organization inform all donors and donor advisors in writing that | the assets held in donor advised | | |
| | funds are the organization's property, subject to the organization's exclu | | | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor advisors in | | | |
| | only for charitable purposes and not for the benefit of the donor or dono | | | |
| | conferring impermissible private benefit? | | COCAD COTO ALACADA | Yes No |
| Pa | rt II Conservation Easements | | | |
| | Complete if the organization answered "Yes" on | Form 990, Part IV, line 7. | | |
| 1 | Purpose(s) of conservation easements held by the organization (check | all that apply). | | |
| | X Preservation of land for public use (for example, recreation or educ | ation) X Preservation of a historica | lly important | land area |
| | X Protection of natural habitat | Preservation of a certified | historic struc | ture |
| | X Preservation of open space | | | |
| 2 | Complete lines 2a through 2d if the organization held a qualified conser | vation contribution in the form of a cons | servation | |
| | easement on the last day of the tax year. | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a | 36 |
| b | | | 0.1 | 3,531.00 |
| | Number of conservation easements on a certified historic structure inclu | | | |
| | Number of conservation easements included on line 2c acquired after J | | ,,,,,,, | |
| | Listeria structure listed in the National Degister | | 2d | |
| 3 | Number of conservation easements modified, transferred, released, ext | tinguished, or terminated by the organiz | ation during | the |
| | tax year 0 | | | |
| 4 | Number of states where property subject to conservation easement is lo | ocated 1 | | |
| 5 | Does the organization have a written policy regarding the periodic moni | | | |
| | violations, and enforcement of the conservation easements it holds? | | ~~~~~~ | X Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, handling of 335 | | easements | during the year |
| 7 | Amount of expenses incurred in monitoring, inspecting, handling of viola 14,826 | ations, and enforcing conservation ease | ements durin | g the year |
| 8 | Does each conservation easement reported on line 2d above satisfy the | e requirements of section 170(h)(4)(B)(i |) | |
| | and section 170(h)(4)(B)(ii)? | | | Yes No |
| 9 | In Part XIII, describe how the organization reports conservation easemes sheet, and include, if applicable, the text of the footnote to the organization's accounting for conservation easements. | ents in its revenue and expense stateme | ent and balar | nce |
| Pa | rt III Organizations Maintaining Collections of Art, Complete if the organization answered "Yes" on | | er Similar | Assets |
| 1a | If the organization elected, as permitted under FASB ASC 958, not to re | eport in its revenue statement and balar | nce sheet wo | rks |
| | of art, historical treasures, or other similar assets held for public exhibiti | on, education, or research in furtherand | ce of public | |
| | service, provide in Part XIII the text of the footnote to its financial statem | nents that describes these items. | | |
| b | If the organization elected, as permitted under FASB ASC 958, to repor | t in its revenue statement and balance | sheet works | of |
| | art, historical treasures, or other similar assets held for public exhibition | | | |
| | provide the following amounts relating to these items. | | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | noceonie nace | \$ |
| | | | | |
| 2 | If the organization received or held works of art, historical treasures, or | other similar assets for financial gain, p | rovide the | |
| | following amounts required to be reported under FASB ASC 958 relatin | | | |
| а | | | | \$ |
| b | Assets included in Form 990, Part X | | 0-12-20-20-20-20-2 | |

| Part | III Organizations Maintaining | Collections of Ar | t, Historical Treas | ures, or Other S | Similar As | sets (c | continu | ed) | |
|---------|--|--------------------------|---|----------------------|-----------------|-----------|----------|---------|-----|
| 3 U | sing the organization's acquisition, accessio ollection items (check all that apply). | | | | | | | | |
| а | Public exhibition | d Loa | n or exchange program | | | | | | |
| b | Scholarly research | e Oth | er | | | | | | |
| С | Preservation for future generations | | | | | | | | |
| 4 P | rovide a description of the organization's col | lections and explain hov | they further the organiz | zation's exempt purp | ose in Part | | | | |
| Х | III. | | | | | | | | |
| | uring the year, did the organization solicit or ssets to be sold to raise funds rather than to | | | | | | Yes | s - | No |
| Part | | | tile organization s cone | odon. | ************* | | | | |
| rait | Complete if the organization 990, Part X, line 21. | | n Form 990, Part IV | , line 9, or repor | ted an am | ount or | า Form | | |
| | the organization an agent, trustee, custodia | | or contributions or other | | | | Ye | 5 | No |
| | "Yes," explain the arrangement in Part XIII a | | | | NEWSCHIEF CO. | | | | |
| | , co, criptum and annual general | | | | | | Amount | | |
| с В | eginning balance | | | | 1c | | | | |
| | dditions during the year | | | | | | | | |
| | istributions during the year | | | | 1e | | | | |
| | | | | | 1f | | | | |
| | id the organization include an amount on Fo | | | | | | Ye | s | No |
| | "Yes," explain the arrangement in Part XIII. | | | | | | | a Fo | 1 |
| Part | | | | | | | | | |
| | Complete if the organization | answered "Yes" or | Form 990, Part IV | , line 10. | | | | | |
| | | (a) Current year | | :) Two years back | (d) Three years | s back | (e) Four | years b | ack |
| 1a R | eginning of year balance | 248,621 | 31,027 | 28,658 | | | | | |
| | ontributions | | 250,000 | | 25 | 5,000 | | | |
| | et investment earnings, gains, and | | | | | | | | |
| | | 36,650 | -30,524 | 2,369 | 3 | 3,658 | | | |
| | rants or scholarships | 30,000 | | | | | | | |
| | ther expenditures for facilities and | | | | | | | | |
| | | -2,577 | -1,882 | | | | | | |
| | rograms dministrative expenses | 27011 | | | | | | | |
| | nd of year balance | 282,694 | 248,621 | 31,027 | 28 | 3,658 | | | |
| | rovide the estimated percentage of the curre | | | | | | | | |
| | | | e ig, coluiiii (a)) lield a | .s. | | | | | |
| | nn at | JO. JO % | | | | | | | |
| | ermanent endowment % | | | | | | | | |
| | erm endowment % | uld a == 1.4000/ | | | | | | | |
| | he percentages on lines 2a, 2b, and 2c shou | • | that are hald and admin | intered for the | | | | | |
| | re there endowment funds not in the posses | sion of the organization | that are neid and admin | istered for the | | | ſ | Yes | No |
| | rganization by: | | | | | | 3a(i) | X | 140 |
| | Chieseoulichestoii | | 313431442411211111111111111111111111111 | | | 10000 | 3a(ii) | | х |
| | i) Related organizations? | (| anciamana concentration | | | | 3b | - | |
| | "Yes" on line 3a(ii), are the related organizar | | | | | estitute. | | | |
| | escribe in Part XIII the intended uses of the | | ent funds. | | | | | | |
| Part | | | Form 000 Bort IV | line 11a See F | Form 000 | Dart Y | line 1 | ٥ | |
| | Complete if the organization | | | | umulated | Pall A | (d) Book | | |
| | Description of property | (a) Cost or other basis | (b) Cost or other ba | | eciation | | (a) BOOK | /alue | |
| | <u></u> | (investment) | (other) | depri | JOIGHOIT | + | _ | | |
| 1a La | \$10.000.000 \$1 | | | | | +- | _ | | |
| | uildings | | | | | + | | | |
| | easehold improvements | | | | | _ | | | |
| | quipment | | 0.00 | 210 | | +- | 0 0 | 27 | 21/ |
| e O | | 1 | 9,027, | , 310 | | +- | 9,02 | | |
| otal. A | dd lines 1a through 1e. (Column (d) must ed | qual Form 990, Part X, I | ne 10c, column (B)) | | encerconnected. | | 9,02 | 11, | 210 |

| | orm 990) 2023 CAPITAL REGION LAN | <u> </u> | 20-2191033 | Page 3 |
|-----------------|--|--|--|----------|
| Part VII | Investments – Other Securities Complete if the organization answered "Yes | s" on Form 990, Part IV, lin | e 11b. See Form 990, Part X, line | 12. |
| | (a) Description of security or category | (b) Book value | (c) Method of valuation: | |
| | (including name of security) | | Cost or end-of-year market value | |
| (1) Financial | | 0.0500 | | |
| (2) Closely he | eld equity interests | 200 | | |
| (3) Other | | V1000 | | |
| | | 501210 | | |
| (B) | | NAME OF TAXABLE PARTY O | | |
| (C) | Vivin Street International Control of the Control o | | | |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | |
| (G) | | | | |
| (H) | | 17 a 0 a 0 a 0 a 0 a 0 a 0 a 0 a 0 a 0 a | | |
| | nn (b) must equal Form 990, Part X, line 12, col. (B)) | | | |
| Part VIII | Investments – Program Related | " = 000 P (N/I | 44 O 5 000 Part V Face | 40 |
| | Complete if the organization answered "Yes | | | 13. |
| | (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end-of-year market value | |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | nn (b) must equal Form 990, Part X, line 13, col. (B)) | research | | |
| Part IX | Other Assets Complete if the organization answered "Yes | s" on Form 990 Part IV lin | e 11d. See Form 990, Part X, line | 15 |
| | (a) Description | | | ok value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | nn (b) must equal Form 990, Part X, line 15, col. (B)) | | | |
| Part X | Other Liabilities | | | |
| | Complete if the organization answered "Yes line 25. | s" on Form 990, Part IV, lir | e 11e or 11f. See Form 990, Part | Χ, |
| 1. | (a) Description of | liability | (b) Boo | ok value |
| (1) Federal | income taxes | | | |
| (2) LINE (3) | OF CREDIT | | | 466,750 |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | CONTROL OF THE PARTY OF THE PAR | | | 466,750 |
| Total (Colum | in (b) must equal Form 990, Part X, line 25, col. (B)) | | | =00,700 |

| Sch | dule D (Form 990) 2023 CAPTIAL REGION IMAGE | | 20 275705 | | 1 agc 1 |
|-----|--|---|--------------------------------|--------|---------------|
| Pa | rt XI Reconciliation of Revenue per Audited Financial Stat | ements With I | Revenue per Ret | urn | |
| | Complete if the organization answered "Yes" on Form 99 | 0, Part IV, line | 12a. | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 3,533,459 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | an a could was a supply of the same of | . 400 / 200 / 200 / 200 | | |
| а | Net unrealized gains (losses) on investments | 2a | 175,338 | | |
| b | Donated services and use of facilities | 2b | " | | |
| С | Recoveries of prior year grants | | | | |
| d | Other (Describe in Part XIII.) | | | | |
| е | Add lines 2a through 2d | | | 2e | 175,338 |
| 3 | Subtract line 2e from line 1 | | | 3 | 3,358,121 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 11,800 | | |
| b | Other (Describe in Part XIII.) | 4b | | | |
| С | | | Shekeri a visi konski a visi k | 4c | 11,800 |
| _5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | 3 6 4 C 4 C 5 C 4 3 C 4 3 C 4 5 C 4 5 C 4 5 C 4 5 C 4 5 C 4 5 C 4 5 C 4 5 C 4 5 C 4 5 C 4 5 C 4 5 C 4 5 C 4 5 C | and the second second | 5 | 3,369,921 |
| Pa | rt XII Reconciliation of Expenses per Audited Financial Sta | | | Return | |
| | Complete if the organization answered "Yes" on Form 99 | 0, Part IV, line | 12a. | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 1,100,218 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | W | | | |
| а | Donated services and use of facilities | | | | |
| b | Prior year adjustments | 2b | | | |
| C | Other losses | 2c | | 8 | |
| d | Other (Describe in Part XIII,) | 2d | | | |
| е | Add lines 2a through 2d | | | 2e | 4 4 4 4 4 4 4 |
| 3 | Subtract line 2e from line 1 | | | 3 | 1,100,218 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 11,800 | | |
| b | Other (Describe in Part XIII.) | 4b | | | 44 000 |
| С | | *********** | | 4c | 11,800 |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | property and a source of the source | | 5 | 1,112,018 |

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line

2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART II, LINE 5 - MONITORING AND ENFORCEMENT POLICY

THE CONSERVANCY OUTLINES THESE MATTERS IN ITS GENERAL LAND CONSERVATION

POLICY, CONSERVATION EASEMENT VIOLATION AND ENFORCEMENT POLICY, AND FUNDING

FEE SIMPLE LAND AND EASEMENT STEWARDSHIP AND ENFORCEMENT COSTS POLICY.

PART II, LINE 9 - ACCOUNTING FOR CONSERVATION EASEMENTS

DONATED CONSERVATION EASEMENTS ARE NOT RECORDED AS AN ASSET DUE TO THE FACT

THAT THE TYPICAL CONSERVATION EASEMENT PROVIDES THE ORGANIZATION WITH NO

AFFIRMATIVE RIGHTS EXCEPT THE RIGHT TO MONITOR AND ENFORCE THE EASEMENT.

IN INSTANCES WHEREBY CONSERVATION EASEMENTS ARE ACQUIRED BY A SPECIFIC

GRANT OR RESTRICTED DONATIONS, THE COSTS INCURRED BY THE ORGANIZATION TO

ACQUIRE THE CONSERVATION EASEMENT ARE EXPENSED IN THE PERIOD INCURRED. AS

OF DECEMBER 31, 2023 AND 2022, THE ORGANIZATION HELD SIXTEEN AND TWELVE CONSERVATION EASEMENTS COVERING 823.47 AND 543.04 ACRES ON PROPERTIES OWNED BY OTHERS, RESPECTIVELY, AND CO-HELD TWENTY AND SIXTEEN CONSERVATION EASEMENTS COVERING 2,707.14 AND 2,115.24 ACRES ON PROPERTIES OWNED BY OTHERS, RESPECTIVELY.

PART V, LINE 4 - INTENDED USES FOR ENDOWMENT FUNDS

THE ENDOWMENT FUND WAS ESTABLISHED TO SUPPORT THE ORGANIZATION IN ITS

MISSION TO CONSERVE AND PROTECT THE NATURAL AND HISTORIC LAND AND WATER

RESOURCES OF VIRGINIA'S CAPITAL REGION FOR THE BENEFIT OF CURRENT AND

FUTURE GENERATIONS.

PART X - FIN 48 FOOTNOTE

THE ACCOUNTING STANDARD ON ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES

ADDRESSES THE DETERMINATION OF WHETHER TAX BENEFITS CLAIMED OR EXPECTED TO

BE CLAIMED ON A TAX RETURN SHOULD BE RECORDED IN THE FINANCIAL STATEMENTS.

UNDER THAT GUIDANCE, THE ORGANIZATION MAY RECOGNIZE THE TAX BENEFIT FROM AN

UNCERTAIN TAX POSITION ONLY IF IT IS MORE LIKELY THAN NOT THAT THE TAX

POSITION WILL BE SUSTAINED ON EXAMINATION BY TAXING AUTHORITIES BASED ON

THE TECHNICAL MERITS OF THE POSITION. EXAMPLES OF TAX POSITIONS INCLUDE

THE TAX-EXEMPT STATUS OF THE ORGANIZATION AND VARIOUS POSITIONS RELATED TO

THE POTENTIAL SOURCES OF UNRELATED BUSINESS TAXABLE INCOME (UBTI). THE

ORGANIZATION HAS RECOGNIZED NO UNCERTAIN TAX POSITIONS FOR THE YEAR ENDED

DECEMBER 31, 2023.

SCHEDULE O (Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

Poen to Publ

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization CAPITAL REGION LAND CONSERVANCY, INC.

Employer identification number

20-2797635

FORM 990, PART III, LINE 4A - FIRST ACCOMPLISHMENT

FORM 990-EZ, PART III, LINE 28, PROGRAM SERVICE ACCOMPLISHMENTS DURING

2023:

IN 2023 CAPITAL REGION LAND CONSERVANCY, INC. ("THE CONSERVANCY") RECORDED FOUR CONSERVATION EASEMENTS SOLELY HELD BY THE CONSERVANCY, FOUR CONSERVATION EASEMENTS CO-HELD BY THE CONSERVANCY, ONE THIRD PARTY RIGHT TO ENFORCE, AND ACQUIRED TWO PROPERTIES UNDER OWNERSHIP.

THE EASEMENTS INCLUDE THE FOLLOWING:

- 1) 57.9-ACRE EASEMENT IN CHARLES CITY COUNTY LOCATED ALONG WEST RUN CREEK AND PROTECTS A GLOBALLY THREATENED PLANT SPECIES;
- 2) 5.26-ACRE EASEMENT IN CHESTERFIELD COUNTY IN THE BON AIR HISTORIC DISTRICT;
- 3) 87.13-ACRE EASEMENT IN POWHATAN COUNTY WITH FRONTAGE ON MUDDY CREEK AND WITHIN THE VIRGINIA WILDLIFE BIODIVERSITY RESILIENCE CORRIDOR;
- 4) 130.14-ACRE EASEMENT IN HANOVER COUNTY CONTAINS 88.69 ACRES OF PRIME FARMLAND, 2,832 FEET ALONG NEWFOUND RIVER, AND 35 ACRES OF FRESHWATER EMERGENT AND FRESHWATER FORESTED/SHRUB WETLANDS.

THE CO-HELD EASEMENTS INCLUDE THE FOLLOWING:

- 1) 4.3-ACRE EASEMENT IN THE CITY OF RICHMOND CO-HELD WITH THE VIRGINIA
 DEPARTMENT OF CONSERVATION AND RECREATION TO PROTECT A PORTION OF THE JAMES
 RIVER PARK SYSTEM LOCATED ON DOCK STREET;
- 2) 170.09-ACRE EASEMENT IN HENRICO COUNTY CO-HELD WITH THE HENRICOPOLIS
 For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990) 2023

CAPITAL REGION LAND

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- SOIL & WATER CONSERVATION DISTRICT CONTAINS 124 ACRES OF FRESHWATER
 FORESTED/SHRUB AND FRESHWATER EMERGENT WETLANDS AND 1.575 MILES ALONG THE
 CHICKAHOMINY RIVER;
- 3) 130.14-ACRE EASEMENT IN POWHATAN COUNTY CO-HELD WITH THE MONACAN SOIL & WATER CONSERVATION DISTRICT CONTAINS 113 ACRES OF PRIME FARMLAND AND EQUESTRIAN CENTER;
- 4) 287.51-ACRE EASEMENT IN HENRICO AND NEW KENT COUNTIES, ASSIGNED BY THE NATURE CONSERVANCY AND RESTATED, CO-HELD WITH THE HENRICOPOLIS SOIL & WATER CONSERVATION DISTRICT CONTAINS APPROXIMATELY A HALF MILE ALONG THE CHICKAHOMINY RIVER AND IMPORTANT ECOLOGICAL CORE.

THE THIRD PARTY RIGHT TO ENFORCE WAS ACQUIRED FROM THE HISTORIC JAMES
GREENBELT CORPORATION ON LAND THAT WAS GIFTED TO THE CITY OF RICHMOND AND
IS PART OF THE JAMES RIVER PARK SYSTEM.

THE LAND ACQUISITIONS INCLUDE THE FOLLOWING:

- 1) 49.09 ACRES IN HENRICO COUNTY OFF NEW MARKET ROAD, KNOWN AS THE HASKINS TRACT. THE PROPERTY CONTAINS 2,300 FEET ALONG AN UNNAMED TRIBUTARY OF FOUR MILE CREEK, APPROXIMATELY 800 FEET OF WELL-PRESERVED CIVIL WAR EARTHWORKS, AND IS ENTIRELY WITHIN THE CORE OF NEW MARKET HEIGHTS BATTLEFIELD. THE CONSERVANCY GRANTED A CONSERVATION EASEMENT TO THE VIRGINIA BOARD OF HISTORIC RESOURCES ON THE HASKINS TRACT IN 2023;
- 2) 41.02 ACRES IN HENRICO COUNTY ALONG ROUTE 5 A VIRGINIA SCENIC BYWAY KNOWN AS LITTLE MALVERN HILL TRACT. THE PROPERTY CONTAINS 34.6 ACRES OF PRIME FARMLAND AND IS ENTIRELY WITHIN THE CORE OF GLENDALE, MALVERN HILL, AND FIRST DEEP BOTTOM BATTLEFIELDS AND BUFFERS THE ADJACENT RICHMOND NATIONAL BATTLEFIELD PARK. THE CONSERVANCY IS WORKING TO GRANT A

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CONSERVATION EASEMENT TO THE VIRGINIA DEPARTMENT OF HISTORIC RESOURCES ON THE LITTLE MALVERN HILL TRACT.

THE CONSERVANCY GRANTED A CONSERVATION EASEMENT ON 34.645 ACRES TO THE VIRGINIA OUTDOORS FOUNDATION IN CHESTERFIELD COUNTY AND THE ISLANDS IN THE APPOMATTOX RIVER LOCATED WITHIN CHESTERFIELD COUNTY AND THE CITY OF PETERSBURG. THE CONSERVANCY IS WORKING TO TRANSFER THE PROPERTY TO CHESTERFIELD COUNTY.

THE CONSERVANCY FACILITATED THREE ADDITIONAL EASEMENTS. THE LAND TRUST OF VIRGINIA CONSERVED THE 85.96-ACRE PROPERTY IN HANOVER COUNTY THAT IS DOMINATED BY PRIME AGRICULTURAL SOILS. THE VIRGINIA BOARD OF HISTORIC RESOURCES CONSERVED THE 56.4-ACRE DREXEL-MORRELL PROPERTY IN POWHATAN COUNTY THAT PRESERVES THE HISTORIC ROSEMONT HOUSE AND GROUNDS. THE AMERICAN BATTLEFIELD TRUST PROTECTED THE 50.4-ACRE ROBERTSON-WELCH TRACT IN THE CORE OF FIRST DEEP BOTTOM BATTLEFIELD.

THE CONSERVANCY MAINTAINED FULL ACCREDITATION BY THE LAND TRUST

ACCREDITATION COMMISSION, AN INDEPENDENT PROGRAM OF THE LAND TRUST

ALLIANCE. THE CONSERVANCY ALSO MAINTAINED ACCREDITATION BY THE BETTER

BUSINESS BUREAU AND EARNED THE GUIDESTAR PLATINUM SEAL OF TRANSPARENCY FOR

2023.

IN 2023, THE CONSERVANCY WAS RECOGNIZED WITH THE AWARD OF MERIT FROM THE
HENRICO HISTORIC PRESERVATION ADVISORY COMMITTEE, THE COMMUNITY PARTNER
AWARD FROM FRIENDS OF THE LOWER APPOMATTOX RIVER, AND THE OUTSTANDING
COMMUNITY PRESERVATION AWARD FROM PRESERVATION VIRGINIA. CRLC'S DIRECTOR OF

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Schedule O (Form 990) 2023

Name of the organization

CAPITAL REGION LAND

Employer identification number

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CONSERVATION PARTNERSHIPS MICHAEL LIPFORD WAS RECOGNIZED WITH THE BRIDGE BUILDER AWARD FROM VIRGINIAFOREVER.

THE CONSERVANCY SPONSORED THE RVA ENVIRONMENTAL FILM FESTIVAL AND VIRGINIA'S UNITED LAND TRUSTS'S ANNUAL CONFERENCE. THE CONSERVANCY COORDINATED GUIDED NATURE HIKES OF SIX OF THEIR CONSERVATION EASEMENT PROPERTIES WITH A TOTAL OF 153 ATTENDEES; COORDINATED TWO VOLUNTEER CLEAN-UPS AT PROPERTIES OWNED BY THE CONSERVANCY CONTRIBUTING A TOTAL OF 112 VOLUNTEER HOURS; PARTICIPATED IN NUMEROUS MEETINGS OF THE RVAGREEN 2050 ENVIRONMENTAL WORKING GROUP, LOWER CHICKAHOMINY WATERSHED COLLABORATIVE, AND VIRGINIA CONSERVATION NETWORK WORKGROUPS; STAFF ATTENDED THE VIRGINIA'S UNITED LAND TRUSTS CONFERENCE HELD IN APRIL; INCREASED TO 1,940 FOLLOWERS ON FACEBOOK, 1,099 FOLLOWERS ON INSTAGRAM, AND 327 FOLLOWERS ON TWITTER; SHARED ORGANIZATIONAL NEWS WITH 2,677 SUBSCRIBERS VIA 21 EMAIL NEWSLETTERS; RECEIVED CONTRIBUTIONS FROM 605 DONORS INCLUDING 156 NEW MEMBERS; RENEWAL RATE IN EXCESS OF 73%; AND GARNERED MORE THAN 115 PRESS MENTIONS DISCUSSING CRLC'S CONSERVATION WORK AND THE RELATIONSHIP BETWEEN LAND CONSERVATION AND WATER QUALITY IN SUCH PUBLICATIONS AS THE RICHMOND TIMES-DISPATCH, VIRGINIA BUSINESS, RICHMOND FREE PRESS, RICHMOND MAGAZINE, HENRICO CITIZEN, AXIOS, RICHMOND BIZSENSE, POWHATAN TODAY, GOOCHLAND GAZETTE, BLUE RIDGE OUTDOORS MAGAZINE, VARIOUS ORGANIZATIONAL NEWSLETTERS, AS WELL AS VIRGINIA PUBLIC MEDIA/NATIONAL PUBLIC RADIO, CBS6, NBC12, ABC8, AND OTHER LOCAL TELEVISION BROADCASTS.

THE CONSERVANCY FACILITATED EDUCATION AND ADVOCACY ON THE URGENCY OF
ENSURING THAT ALL VIRGINIANS HAVE DAILY ACCESS TO THE OUTDOORS. MAINTAINED
A MODERN, USER-FRIENDLY CRLC WEBSITE WITH 3 BLOG POSTS; STAFF WERE GUEST

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Employer identification number

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SPEAKERS AT 15 COMMUNITY ORGANIZATIONS; TABLED AT 6 COMMUNITY EVENTS; AND EDUCATED NUMEROUS LANDOWNERS IN PRESERVING THEIR PROPERTY. AT ITS VARINA LANDLAB, THE CONSERVANCY IMPROVED THREE VISITOR PARKING AREAS AND INFORMATIONAL KIOSKS, MANAGED 4 MILES OF TRAILS, AND OFFICIALLY OPENED THE PROPERTY TO THE PUBLIC. THE CONSERVANCY HOSTED STUDENT VISITS FROM CLASSES AT VIRGINIA COMMONWEALTH UNIVERSITY AND HENRICO COUNTY PUBLIC SCHOOLS. THE CONSERVANCY HELPED SECURE LAND FOR PUBLIC ACCESS IN RICHMOND CITY, CHESTERFIELD COUNTY, AND HENRICO COUNTY.

THE CONSERVANCY CO-AUTHORED WITH TWO OTHER NON-PROFIT ORGANIZATIONS A WHITE-PAPER PUBLISHED IN THE VIRGINIA CONSERVATION NETWORK'S "OUR COMMON AGENDA: 2023 ENVIRONMENTAL BRIEFING BOOK". THE CONSERVANCY LEAD EFFORTS TO PRODUCE "WRITING THE LAND: VIRGINIA" AN ANTHOLOGY OF POETRY FEATURING 11 LAND TRUSTS ACROSS THE COMMONWEALTH.

THE CONSERVANCY HOSTED THE 2023 FIELDS, FORESTS + STREAMS ANNUAL FUNDRAISING EVENT THAT RAISED APPROXIMATELY \$32,000 TO SUPPORT THE CONSERVANCY'S OPERATIONS.

FORM 990, PART III, LINE 4D - ALL OTHER ACCOMPLISHMENTS
FORM 990-EZ, PART III LINE 31, OTHER PROGRAM SERVICE ACCOMPLISHMENTS:

THE CONSERVANCY OWNS NINE FEE-SIMPLE PROPERTIES AS OF 12/31/23. THESE PROPERTIES CONSIST OF THE FOLLOWING:

1. APPROXIMATELY 9.5 FORESTED ACRES IN CHESTERFIELD COUNTY COMPRISED OF 3 ISLANDS IN THE SCENIC APPOMATTOX RIVER THAT ARE VISIBLE FROM NEARBY PARKS

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IN CHESTERFIELD COUNTY AND DINWIDDIE COUNTY AND ARE INTEGRAL TO THE APPOMATTOX RIVER TRAIL MASTER PLAN.

- 2. 39 ACRES IN HENRICO COUNTY ON LONG BRIDGE ROAD UPON WHICH THE
 CONSERVANCY GRANTED A CONSERVATION EASEMENT TO THE VIRGINIA BOARD OF
 HISTORIC RESOURCES. THE PROPERTY CONTAINS ARCHAEOLOGICAL POTENTIAL TO
 UNDERSTAND SIGNIFICANT HISTORIC THEMES ASSOCIATED WITH THE RISE OF A
 REGIONAL STONEWARE POTTERY INDUSTRY AND CHANGES IN AFRICAN AMERICAN
 SETTLEMENT PATTERNS AND COMMUNITIES IN THE REGION FROM THE ANTEBELLUM
 PERIOD THROUGH THE CIVIL WAR, RECONSTRUCTION, AND INTO THE TWENTIETH
 CENTURY.
- 3. 13.1 ACRES IN THE CITY OF RICHMOND THAT IS PLANNED AS A FUTURE PUBLIC OPEN SPACE AND PROPERTY PLANNED TO BE TRANSFERRED TO THE CITY OF RICHMOND WITH CRLC HOLDING A CONSERVATION EASEMENT UPON ITS TRANSFER. THE PROPERTY CONTAINS 2.2 ACRES OF WETLANDS AND 2,367 FEET ALONG GRINDALL CREEK. AS A FUTURE PARK, THE PROPERTY WILL SERVE MORE THAN 2,000 RESIDENTS WITHIN A 10 -MINUTE WALK OF THEIR HOME.
- 4. 353.27 ACRES IN HENRICO COUNTY, PREVIOUSLY PROTECTED WITH CONSERVATION

 EASEMENTS HELD BY THE CONSERVANCY, WAS ACQUIRED BY CRLC LAND HOLDINGS INC
 THE CONSERVANCY'S DISREGARDED ENTITY FOR ITS HISTORIC RESOURCES AND WATER

 QUALITY BENEFITS IN EASTERN HENRICO COUNTY, THE ACQUISITION OF WHICH WILL

 ALLOW FOR PUBLIC ACCESS AND ECOLOGICAL RESTORATION AND RESEARCH

 OPPORTUNITIES.
- 5. 28.1 ACRES IN HENRICO COUNTY ON NEW MARKET ROAD KNOWN AS FOUR MILE CREEK FARM. THE PROPERTY CONTAINS 12.4 ACRES OF PRIME FARMLAND, 1,128 FEET ALONG FOUR MILE CREEK, 419 FEET ALONG AN UNNAMED TRIBUTARY, AND IS WITHIN THE CORE OF NEW MARKET HEIGHTS BATTLEFIELD AND THE CONGRESSIONAL BOUNDARY OF THE NATIONAL PARK SERVICE'S RICHMOND NATIONAL BATTLEFIELD PARK.

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- 6. 37.56 ACRES IN CHESTERFIELD COUNTY, 0.934 ACRES IN COLONIAL HEIGHTS, AND 1.858 ACRES IN CITY OF PETERSBURG PURCHASED BY THE CONSERVANCY FOR FUTURE PUBLIC PARKS AND EXTENSION OF THE APPOMATTOX RIVER TRAIL. THE CONSERVANCY GRANTED A CONSERVATION EASEMENT TO THE VIRGINIA OUTDOORS FOUNDATION ON THE LAND IN COLONIAL HEIGHTS IN 2022. IN 2023, THE CONSERVANCY GRANTED A CONSERVATION EASEMENT TO THE VIRGINIA OUTDOORS FOUNDATION ON 34.645 ACRES IN CHESTERFIELD COUNTY AND THE ISLANDS IN THE APPOMATTOX RIVER LOCATED WITHIN CHESTERFIELD COUNTY AND THE CITY OF PETERSBURG. THE CONSERVANCY IS WORKING TO GRANT A CONSERVATION EASEMENT ON 3.5 ACRES OF THE LAND IN CHESTERFIELD COUNTY TO THE VIRGINIA BOARD OF HISTORIC RESOURCES AND THEN TRANSFER OWNERSHIP TO CHESTERFIELD COUNTY. THE PROPERTY CONTAINS APPROXIMATELY 22,654 FEET OF FRONTAGE ALONG THE APPOMATTOX RIVER, A STATE DESIGNATED SCENIC RIVER AND NUMEROUS ARCHEAOLOGICAL SITES PERTAINING TO 18-AND 19- CENTURY INDUSTRAIL MILLS, CANALS, AND DAMS.
- 7. 3.46 ACRES IN THE CITY OF RICHMOND THAT IS INTENDED AS A FUTURE PUBLIC OPEN SPACE AND PROPERTY PLANNED TO BE TRANSFERRED TO THE CITY OF RICHMOND FOR INCLUSION IN THE JAMES RIVER PARK SYSTEM WITH THE CONSERVANCY AND VIRGINIA DEPARTMENT OF CONSERVATION AND RECREATION CO-HOLDING A CONSERVATION EASEMENT UPON ITS TRANSFER.
- 8. 49.09 ACRES IN HENRICO COUNTY OFF NEW MARKET ROAD KNOWN AS THE HASKINS TRACT. THE PROPERTY CONTAINS 2,300 FEET ALONG AN UNNAMED TRIBUTARY OF FOUR MILE CREEK, APPROXIMATELY 800 FEET OF WELL-PRESERVED CIVIL WAR EARTHWORKS, AND IS ENTIRELY WITHIN THE CORE OF NEW MARKET HEIGHTS BATTLEFIELD. THE CONSERVANCY GRANTED A CONSERVATION EASEMENT TO THE VIRGINIA BOARD OF HISTORIC RESOURCES ON THE HASKINS TRACT IN 2023.
- 9. 41.02 ACES IN HENRICO COUNTY ALONG ROUTE 5 A VIRGINIA SCENIC BYWAY KNOWN AS LITTLE MALVERN HILL TRACT. THE PROPERTY CONTAINS 34.6 ACRES OF

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CAPITAL REGION LAND

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PRIME FARMLAND AND IS ENTIRELY WITHIN THE CORE OF GLENDALE, MALVERN HILL, AND FIRST DEEP BOTTOM BATTLEFIELDS AND BUFFERS THE ADJACENT RICHMOND NATIONAL BATTLEFIELD PARK. THE CONSERVANCY IS WORKING TO GRANT A CONSERVATION EASEMENT TO THE VIRGINIA BOARD OF HISTORIC RESOURCES ON THE LITTLE MALVERN HILL TRACT.

THE CONSERVANCY HOLDS SIXTEEN CONSERVATION EASEMENTS AS OF 12/31/23. THESE EASEMENTS CONSIST OF THE FOLLOWING:

- 1. 0.7099 ACRE PROPERTY IN THE CITY OF RICHMOND WHICH IS ADJACENT TO THE JAMES RIVER PARK, PRESERVING THE ICONIC VIEW OF DOWNTOWN RICHMOND FROM RICHMOND'S SOUTH SIDE.
- 2. 0.7099 ACRE PROPERTY IN THE CITY OF RICHMOND ADJACENT TO THE ABOVE PROPERTY, PRESERVING THE ICONIC VIEW OF DOWNTOWN RICHMOND FROM RICHMOND'S SOUTHSIDE.
- 3. 145.22 ACRE PROPERTY IN POWHATAN COUNTY KNOWN AS "NORWOOD" THAT IS LISTED ON THE NATIONAL REGISTER OF HISTORIC PLACES AND ADJACENT TO THE JAMES RIVER.
- 4. 180.84 ACRE PROPERTY IN CHESTERFIELD COUNTY WITH ONE MILE OF FRONTAGE ON THE JAMES RIVER CONTAINING 80 ACRES OF EMERGENT WETLANDS, ADJACENT TO WETLANDS OWNED BY THE VIRGINIA BOARD OF WILDLIFE RESOURCES, AND ACROSS THE RIVER FROM 810-ACRE DUTCH GAP CONSERVATION AREA, AND WITHIN THE VIEWSHED OF HENRICUS HISTORICAL PARK.
- 5. 96.31 ACRE PROPERTY IN HANOVER COUNTY WITH 42 ACRES OF PRIME FARMLAND SOILS AND 0.5 MILES OF ROAD FRONTAGE ALONG TAYLORS CREEK ROAD TO AFFORD TRAVELING PUBLIC VIEW ACROSS OPEN FIELDS AND OF HISTORIC WESTERHAM HOUSE.
- 6. 49 ACRE PROPERTY IN HENRICO COUNTY WITH 32 ACRES PRIME FARMLAND SOILS,

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- SOILS OF STATEWIDE IMPORTANCE, 970 FEET OF FRONTAGE ON THE JAMES RIVER, AND 0.3 MILES OF ROAD FRONTAGE ALONG OSBORNE TURNPIKE TO AFFORD TRAVELING PUBLIC VIEW ACROSS OPEN FIELDS OF HISTORIC LANDSCAPE.
- 7. 0.765 ACRE PROPERTY IN THE CITY OF RICHMOND THE LIMITATIONS AND OBLIGATIONS OF WHICH WILL HELP PRESERVE THE VIEWSHED OF THE JAMES RIVER FROM LIBBY HILL, CONSISTENT WITH THE VA GENERAL ASSEMBLY'S HOUSE JOINT RESOLUTION 658 IN 2007.
- 8. 3.036 ACRE PROPERTY IN THE CITY OF RICHMOND WITH 307 FEET OF FRONTAGE
 AND FORESTED VEGETATED RIPARIAN BUFFER ON THE JAMES RIVER PARK NORTH BANK
 AND THE KANAWHA CANAL OF THE JAMES RIVER ALSO BEING IN A WATERSHED
 PRESERVATION AREA OF HIGH VALUE.
- 9. 1.33 ACRE EASEMENT IN THE CITY OF RICHMOND WITH A PORTION OF THE PROPERTY BEING DESIGNATED AS A HIGHEST PRIORITY LAND IN THE FLOODPLAINS AND FLOODING RESILIENCE CATEGORY OF CONSERVEVIRGINIA 3.0; APPROXIMATELY 744 FEET OF FOREST/VEGATATED RIPARIAN BUFFERS ALONG WETLANDS AND RATTLESNAKE CREEK.
- 10. 0.85 ACRE EASEMENT IN THE CITY OF RICHMOND LOCATED ON DOCK STREET AND ALONG THE JAMES RIVER FOR THE JAMES RIVER ASSOCIATION'S JAMES BUZZARD RIVER EDUCATION CENTER AND EXTENSION OF THE VIRGINIA CAPITAL TRAIL.
- 11. 51.62 ACRE EASEMENT IN CHESTERFIELD COUNTY IN THE WARE BOTTOM CHURCH
 BATTLEFIELD WITH FUNDING PROVIDED BY THE AMERICAN BATTLEFIELD PROTECTION
 PROGRAM FOR A FUTURE PUBLIC PARK OWNED AND OPERATED BY CHESTERFIELD COUNTY.
- 12. 12.65 ACRE EASEMENT IN HANOVER COUNTY WITH FRONTAGE ON TOTOPOTOMOY CREEK.
- 13. 57.9 ACRE EASEMENT IN CHARLES CITY COUNTY LOCATED ALONG WEST RUN CREEK
 AND PROTECTS A GLOBALLY THREATENED PLANT SPECIES
- 14. 5.26 ACRE EASEMENT IN CHESTERFIELD COUNTY IN THE BON AIR HISTORIC

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DISTRICT

15. 87.13 ACRE EASEMENT IN POWHATAN COUNTY WITH FRONTAGE ON MUDDY CREEK AND WITHIN THE VIRGINIA WILDLIFE BIODIVERSITY RESILIENCE CORRIDOR

16. 130.14 ACRE EASEMENT IN HANOVER COUNTY CONTAINS 88.69 ACRES OF PRIME FARMLAND, 2,832 FEET ALONG NEWFOUND RIVER, AND 35 ACRES OF FRESHWATER

THE CONSERVANCY CO-HOLDS TWENTY CONSERVATION EASEMENTS AS OF 12/31/23.

THESE EASEMENTS CONSIST OF THE FOLLOWING:

EMERGENT AND FRESHWATER FORESTED/SHRUB WETLANDS.

- 1. THE CONSERVANCY CO-HOLDS 2 EASEMENTS WITH VIRGINIA DEPARTMENT OF CONSERVATION AND RECREATION, AS OF 12/31/23. THESE EASEMENTS CONSIST OF 388.9 ACRES IN CITY OF RICHMOND.
- 2. THE CONSERVANCY CO-HOLDS 2 EASEMENTS WITH VIRGINIA OUTDOORS FOUNDATION,
 A VIRGINIA STATE AGENCY, AS OF 12/31/23. THESE EASEMENTS CONSIST OF 337.4

 ACRES IN POWHATAN COUNTY AND 262 ACRES IN CHESTERFIELD COUNTY.
- 3. THE CONSERVANCY CO-HOLDS 9 EASEMENTS WITH THE HENRICOPOLIS SOIL & WATER CONSERVATION DISTRICT AS OF 12/31/23. THESE EASEMENTS CONSIST OF 1,191.6

 ACRES IN HENRICO COUNTY.
- 4. THE CONSERVANCY CO-HOLDS 1 EASEMENT WITH THE MONACAN SOIL & WATER

 CONSERVATION DISTRICT AS OF 12/31/23. THIS EASEMENT CONSISTS OF 130 ACRES

 IN POWHATAN COUNTY.
- 5. THE CONSERVANCY CO-HOLDS 3 EASEMENTS WITH JAMES RIVER ASSOCIATION, A
 TAX- EXEMPT ORGANIZATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE
 CODE, AS OF 12/31/23. THESE EASEMENTS CONSIST OF 278.5 ACRES IN GOOCHLAND
 COUNTY.
- 6. THE CONSERVANCY CO-HOLDS 1 EASEMENT WITH CHESTERFIELD COUNTY AS OF

Employer identification number 20-2797635

12/31/23. THIS EASEMENT CONSISTS OF 26.9 ACRES IN CHESTERFIELD COUNTY.

- 7. THE CONSERVANCY CO-HOLDS 1 EASEMENT WITH THE LAND TRUST OF VIRGINIA, A TAX -EXEMPT ORGANIZATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE, AS OF 12/31/23. THE EASEMENT CONSISTS OF 73.55 ACRES IN HANOVER COUNTY.
- 8. THE CONSERVANCY CO-HOLDS 1 EASEMENT WITH FRIENDS OF BANDY FIELD, A TAX
 -EXEMPT ORGANIZATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE,
 AS OF 12/31/23. THE EASEMENT CONSISTS OF 18.29 ACRES IN CITY OF RICHMOND.

THE CONSERVANCY HOLDS CONSERVATION EASEMENTS FOR THE PROTECTION OF NATURAL HABITAT, PRESERVATION OF OPEN SPACE, AND PRESERVATION OF A HISTORICALLY IMPORTANT LAND AREA. IT DID NOT RELEASE, EXTINGUISH OR TERMINATE ANY EASEMENTS IN 2023.

IRC SECTIONS 170(H)(4)(B)(I) AND 170(H)(4)(B)(II) DO NOT APPLY, BECAUSE THE CONSERVANCY DOES NOT HOLD ANY CONSERVATION EASEMENTS ON A CERTIFIED HISTORIC STRUCTURE.

THE CONSERVANCY SPENT 335 HOURS MONITORING, INSPECTING AND ENFORCING
CONSERVATION EASEMENTS IN 2023. IT INCURRED \$14,826 OF EXPENSES TO MONITOR,
INSPECT AND ENFORCE EASEMENTS DURING 2023.

ALL OF THE PROPERTIES, SUBJECT TO A CONSERVATION EASEMENT, THE CONSERVANCY HOLDS OR CO-HOLDS ARE IN VIRGINIA.

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990 FORM 990 IS PROVIDED TO THE BOARD FOR REVIEW PRIOR TO FILING.

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Page 2 Employer identification number Name of the organization 20-2797635 CAPITAL REGION LAND FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY MONITORING OF ANNUAL FILING FORMS IS THE RESPONSIBILITY OF THE EXECUTIVE ENFORCEMENT OF THE POLICY IS CLOSELY ADHERED DIRECTOR AND BOARD PRESIDENT. TO BY THE GOVERNANCE COMMITTEE AND BOARD. ANY CONFLICTS ARE DISCLOSED TO THE FULL BOARD AND DOCUMENTED IN THE MINUTES. FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, FINANCIAL STATEMENTS, AND FORM 990 AVAILABLE UPON REQUEST. FORM 990, PART IX, LINE 11G - OTHER FEES FOR SERVICES DESCRIPTION TOT/PROG SERVICE MGT & GENERAL OTHER FEES 153,620 142

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SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Open to Public Inspection

OMB No. 1545-0047

Go to www.irs.gov/Form990 for instructions and the latest information. Attach to Form 990.

> CAPITAL REGION LAND CONSERVANCY, INC.

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number 20-2797635

| | (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | | (d) Total income | End-of-y | (e) End-of-year assets | (n) Direct controlling entity |
|---------------------------|---|-----------------------------|---|----------------------------|--|-----------------------|-------------------------------|--|
| (1) CRLC P.O. RICHN | CRLC LAND HOLDINGS, LLC P.O. BOX 17306 RICHMOND VA 23226 | OWN LAND | V.A. | | | 3, | 3,258,821 | CAPITAL |
| (2) | | | | | | | | |
| (3) | | | | | | | | |
| (4) | | | | | | | | |
| (5) | | | | | | | | |
| Part II | Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. | complete if the or ax year. | ganization answ | rered "Yes" on | 1 Form 990, P | art IV, line | 34, because | e it had |
| | (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | y status 11(c)(3)) | (f) Direct controlling entity | Section 512(b)(13) controlled entity? |
| (1) | | | | | | | | |
| (2) | DOMERS DE CONTROL DE LA VERSE DE LA RECURSE DE LA COMPANSA DE LA LA COMPANSA DE LA COMPANSA DEL COMPANSA DE LA COMPANSA DE LA COMPANSA DE LA COMPANSA DE LA COMPANSA DEL COMPANSA DE LA COMPANSA DEL COMPANSA DEL COMPANSA DE LA COMPANSA DE LA COMPANSA DE LA COMPANSA DEL COMPANSA DE LA COMPANSA DE LA COMPANSA DEL COMPANSA DE LA COMPANSA DEL COMPANSA DEL COMPANSA DE LA COMPANSA DE LA COMPANSA DEL COMPANSA DEL COMPANSA DEL COMPANSA DEL COMPANSA DEL COMPANSA | | | | 1 | | | |
| (3) | | | | | | | | |
| (4) | 4) | | | | | | | |
| (5) | (5) | | | | | | | |
| | | | | | | | | |

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Schedule R (Form 990) 2023

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20-2797635

CAPITAL REGION LAND

Schedule R (Form 990) 2023 (k) Percentage ownership (i) Section 512(b)(13) controlled entity? Yes No (i) General or managing partner? Yes No Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year. Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year. (h) Percentage ownership amount in box 20 of Schedule K-1 (Form 1065) Code V—UBI Ξ Share of end-of-year assets (h)
Disproportionate
alloc.? Yes No 6 (g) Share of end-of-year assets Share of total income (f) Share of total income Type of entity (C corp, S corp, or trust) (e)
Predominant
income (related,
unrelated,
excluded from
tax under
sections 512-514) (d)
Direct controlling entity (d)
Direct controlling
entity (c) Legal domicile foreign country) (state or (c) Legal domicile (state or foreign country) Primary activity Primary activity Name, address, and EIN of related organization Name, address, and EIN of related organization Part IV Part III DAA 3 ε 3 3 <u>₹</u> lΞ 3 3

Schedule R (Form 990) 2023 CAPITAL REGION LAND

20-2797635

Page 3

Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36, Part V

| Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | Yes | No S |
|---|--|--|--|----------------------------|----------|
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II–IV? | lated organizations listed in | Parts II–IV? | | | |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | | | | 1a | |
| b Gift, grant, or capital contribution to related organization(s) | | | | 1 | |
| c Gift, grant, or capital contribution from related organization(s) | | | | 5 | |
| d Loans or loan guarantees to or for related organization(s) | | | | 1d | |
| a Loans or loan anarantase huralated organization(s) | ************************* | 10.0 + 2.0 + 2.1 + | 49 x 3504004 x 3604004 x 3604004 x 3400 | 4 | |
| e Loans of loan guarantees by related organization(s) | | (14 (4) (4) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1 | 1113 - SECTION CONTRACTOR CONTRACTOR | 9 | _ |
| f Dividends from related organization(s) | | | | 1 - | |
| • | | 100000000000000000000000000000000000000 | · · · · · · · · · · · · · · · · · · · | 10 | |
| Purchase of assets from related organization(s) | | | Alone a land was some and and the same and a | + | |
| Exchange of assets with related organization(s) | | | | := | |
| related organization(s) | | | | = | |
| | | | | ÷ | |
| R Lease of Idcillities, equipment, of onlet assets from related organization(s) | S10000001 = 410000000 = 410000000 110000 | Newscarce and a second second | | <u>×</u> | |
| I Performance of services or membership or fundraising solicitations for related organization(s) | | | | = | |
| m Performance of services or membership or fundraising solicitations by related organization(s) | | ###################################### | | 1g | |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | A commence of the commence of | | 1u | |
| Sharing of paid employees with related organization(s) | | | | 10 | |
| | | | | | |
| p Reimbursement paid to related organization(s) for expenses | | | Management of the Company of the Com | d) | |
| q Reimbursement paid by related organization(s) for expenses | | | | 19 | |
| | | | | , | |
| r Other transfer of cash or property to related organization(s) c. Other transfer of cash or property from related organization(s) | CONTRACTOR SOLD STANDS TO SOLD SOLD SOLD SOLD SOLD SOLD SOLD SOL | | | - 4 | |
| If the answer to any of the above is "Yes," see the instructions for information on | who must complete this line, including covered relationships and transaction thresholds. | ationships and transaction | thresholds. | | |
| (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining amount involved | unt involved | |
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (9) | | | | | |
| | | | Schedule | Schedule R (Form 990) 2023 | 90) 2023 |

Schedule R (Form 990) 2023

20-2797635

Page 4

CAPITAL REGION LAND

Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37, Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (q) | (၁) | (p) | (e) | 9 | 9 | Ξ | 8 | 6 | 8 |
|---|---|--------------------------------|---|----------------------------------|------|-----------------------------|-------------------------------|-------------------------|------------------------------------|-----|
| | Primary activity | Legal domicile (state or | Predominant income (related, unrelated excluded | Are all partne section 501(c)(3) | Sh | Share of end-of-year assets | Disproportionate allocations? | Code amoun of Sch | General or managing partner? | Per |
| | | foreign | | organizations? | 18.5 | | | (Form 1065) | - 1 | |
| WAST | | country) | - 1 | Yes No | 0 | | Yes No | | Yes No | |
| | | | | | | | | | | |
| (2) | | | | | | | | | | |
| | | | | | | | | | | |
| (3) | | | | | | | | | | |
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| | 2 4 | | | | | | | | | |
| (5) | | | | | | | | | | |
| | * | | | | | | | | | |
| (9) | | | | | | | | | | |
| | 777 | | | | | | | | | |
| (7) | | | | | | | | | | |
| | 200 | | | | | | | | | |
| (8) | | | | | | | | | | |
| (6) | | | | | | | | | | |
| | # + - | | | | | | | | | |
| (10) | | | | | | | | | | |
| | | | | | | | | | | |
| (11) | 5. | | | | | | | | | |
| | | | | | | | | | | |

| Schedule R (F | orm 990) 2023 | CAPITAL | REGION | LAND | 20-2797635 | Page 5 |
|---|--|--|---|--|---|--|
| Part VII | Supplemen | tal Informati | on. | | Schedule R. See instructions. | |
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Form **990**

Two Year Comparison Report

2022 & 2023

For calendar year 2023, or tax year beginning

endin

Taxpayer Identification Number

Name
CAPITAL REGION LAND
CONSERVANCY INC.

20-2797635

| C | ONSERVANCY, INC. | | | 20-21 | 97635 |
|-------------|--|-----|-----------|------------|-------------|
| | | | 2022 | 2023 | Differences |
| | 1. Contributions, gifts, grants | 1. | 4,088,817 | 1,121,074 | -2,967,743 |
| | 2. Membership dues and assessments | 2. | | | 1.9 |
| | 3. Government contributions and grants | 3. | 1,869,500 | 2,197,700 | 328,200 |
| מ | 4. Program service revenue | 4. | | | |
| = | 5. Investment income | 5. | 29,004 | 44,592 | 15,588 |
| บ > | 6. Proceeds from tax exempt bonds | 6. | | | |
| ٥ | 7. Net gain or (loss) from sale of assets other than inventory | 7. | -22,842 | -13,451 | 9,391 |
| - | Net income or (loss) from fundraising events | 8. | | | |
| | 9. Net income or (loss) from gaming | 9. | | | |
| | 10. Net gain or (loss) on sales of inventory | 10. | -2,216 | -2,644 | -428 |
| | 11. Other revenue | 11. | 14,500 | 22,650 | 8,150 |
| | 12. Total revenue. Add lines 1 through 11 | 12. | 5,976,763 | 3,369,921 | -2,606,842 |
| | 13. Grants and similar amounts paid | 13. | | | |
| | 14. Benefits paid to or for members | 14. | | | |
| | 15. Compensation of officers, directors, trustees, etc. | 15. | 114,578 | 118,849 | 4,271 |
| ח | 16. Salaries, other compensation, and employee benefits | 16. | 167,913 | 287,209 | 119,296 |
| = 1 | 17. Professional fundraising fees | 17. | | | |
| s III | 18. Other professional fees | 18. | 97,775 | 201,475 | 103,700 |
| • | 19. Occupancy, rent, utilities, and maintenance | 19. | 4,221 | | -4,221 |
| | 20. Depreciation and Depletion | 20. | | | |
| | 21. Other expenses | 21. | 438,534 | 504,485 | 65,951 |
| | 22. Total expenses. Add lines 13 through 21 | 22. | 823,021 | 1,112,018 | 288,997 |
| | 23. Excess or (Deficit). Subtract line 22 from line 12 | 23. | 5,153,742 | 2,257,903 | -2,895,839 |
| _ | 24. Total exempt revenue | 24. | 5,976,763 | 3,369,921 | -2,606,842 |
| | 25. Total unrelated revenue | 25. | | | |
| | 26. Total excludable revenue | 26. | 18,446 | 51,147 | 32,701 |
| CHICH WHICH | 27. Total assets | 27. | 9,011,019 | 11,399,739 | 2,388,720 |
| | 28. Total liabilities | 28. | 551,881 | 507,360 | -44,521 |
| | 29. Retained earnings | 29. | 8,459,138 | 10,892,379 | 2,433,241 |
| | 30. Number of voting members of governing body | 30. | 17 | 17 | iw. |
| ; | 31. Number of independent voting members of governing body | 31. | 17 | 17 | |
| - 1 | 32. Number of employees | 32. | 5 | 6 | |
| - 1 | 33. Number of volunteers | 33. | 118 | 155 | |

| Form 990 | | Та | Tax Return History | | | 2023 |
|--|-----------|------|--------------------|-----------|------------|---|
| Name CAPITAL REGION LAND CONSERVANCY, INC. | GION LAND | | | | Empl 20 | Employer Identification Number 20–2797635 |
| | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
| Contributions, gifts, grants | | | 1,730,019 | 5,958,317 | 3,318,774 | |
| Membership dues | | | | | | |
| Program service revenue | | | 2,070,670 | | | |
| Capital gain or loss | | | | | -13,451 | |
| Investment income | | | 10,852 | 29,004 | 44,592 | |
| Fundraising revenue (income/loss) | | | 27,611 | | | |
| Gaming revenue (income/loss) | | | | | | |
| Other revenue | | | 27,519 | 12,284 | 20,006 | |
| Total revenue | | | 3,866,671 | 5,976,763 | 3,369,921 | |
| Grants and similar amounts paid | | | | | | |
| Benefits paid to or for members | | | | | | |
| Compensation of officers, etc. | | | 92,186 | 114,578 | 118,849 | |
| Other compensation | | | 108,494 | 167,913 | | |
| Professional fees | | | 92,997 | 97,775 | 201,475 | |
| Occupancy costs | | | 2,400 | 4,221 | | |
| Depreciation and depletion | | | | | - 1 | |
| Other expenses | | | | 438,534 | - 4 | |
| Total expenses | | | 4,032,031 | 823,021 | - | |
| Excess or (Deficit) | | | -165,360 | 5,153,742 | 2,257,903 | |
| Total exempt revenue | | | 3.866.671 | 5,976,763 | 3,369,921 | |
| Total unrelated revenue | | | | | 4 | |
| Total excludable revenue | | | 2,136,652 | 18,446 | 51,147 | |
| Total Assets | | | 3,496,641 | 9,011,019 | 11,399,739 | |
| Total Liabilities | | | 69 | | | |
| Net Find Balances | | | 3,427,582 | 8,459,138 | 10,892,379 | |

10/22/2024 9:43 AM

490002 Capital Region Land 20-2797635

FYE: 12/31/2023

Federal Statements

Taxable Interest on Investments

| Description | | | | | | |
|-------------------|-----|--------|-----------------------------------|---------------------------|------------------------|---------------------|
| - | | Amount | Unrelated Exclusion Business Code | n Postal <i>i</i> Code | Acquired after 6/30/75 | US Obs (\$ or %) |
| UNRESTRICTED 4494 | Ċ | 26 | 1 4 | 1 | | |
| RESTRICTED 7597 | Ş | 26 | Τ. | ± | | |
| BANK ACCOUNTS | | 18 | 14 | 1 | | |
| DANN ACCOUNTS | | 4,402 | 14 | 1 | | |
| TOTAL | \$_ | 4,446 | | | | |

Taxable Dividends from Securities

| Description | | | | | |
|-----------------------------------|----|------------------|----|--|-------------------------|
| - | _ | Amount | | n Postal Acquired afte Code 6/30/75 | r US _Obs (\$ or %)_ |
| UNRESTRICTED 4494 RESTRICTED 7597 | \$ | 26,243 | 14 | 4 | |
| TOTAL | \$ | 13,903 40,146 | 14 | 4 | |

| 490002 Capital Region Land 20-2797635 FYE: 12/31/2023 | Federal Statements | 10/2 | 10/22/2024 9:43 AM |
|---|---|-------------------------|--------------------|
| | Form 990, Part IX, Line 11g - Other Fees for Service (Non-employee) | lon-employee) | |
| Description | Total Program Expenses Service | Management & General | Fund Raising |
| OTHER FEES TOTAL | 08 | w w | \$ 118 |
| | Form 990, Part IX, Line 24e - All Other Expenses | Ses | |
| Description | Total Program Expenses Service | Management & General | Fund Raising |
| EQUIPMENT REPAIRS CONTRIBUTIONS | 25 35 80 | O.F | w. |
| TOTAL | 3, | \$ 2,729 | O 0 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

490002 Capital Region Land 20-2797635 FYE: 12/31/2023

Federal Statements

Schedule A, Part II, Line 1(e)

| Description | STATE AND LOCAL AGENCIES | AL AGENCIES | IDUALS | RATE | PRIVATE FOUNDATIONS | IBUTED LAND FOR CONSERVATION | IBUTED LAND FOR CONSERVATION | CONTRIBUTED LAND FOR CONSERVATION |
|-------------|--------------------------|------------------|-------------|-----------|---------------------|------------------------------|------------------------------|-----------------------------------|
| | STATE AND LO | FEDERAL AGENCIES | INDIVIDUALS | CORPORATE | PRIVATE FOUN | CONTRIBUTED | CONTRIBUTED | CONTRIBUTED |
| | | | | | | | | |

TOTAL

931,450 1,266,250 284,915 247,309 588,850 ⟨⟨⟩

Amount

3,318,774

490002 Capital Region Land 20-2797635

FYE: 12/31/2023

Federal Statements

Schedule A, Part II, Line 5 - Excess Gifts

| Donor Name | Total | Excess |
|--|-----------------|---|
| ANIMAL WELFARE FUND | \$ 200,000 | \$ |
| COMMUNITY FOUNDATION | 25,000 | |
| BRUNCKHORST FOUNDATION | 100,000 | |
| CABELL FOUNDATION | 250,000 | 5,928 |
| CHERRY FAMILY LIMITED PARTNERSHIP | 12,000 | |
| CHICKAHOMINY CROSSING LLC | 7,000 | |
| DANIEL M. SIEGEL | 5,000 | |
| DAVEY MITIGATION | 5,000 | |
| DEANNA BEACHAM AND CHICK BARRETT | 12,000 | |
| DOMINION ENERGY | 40,000 | |
| ELISABETH REED CARTER CHARITABLE LEA | 30,000 | |
| ELLIOT HARRIGAN | 10,000 | |
| EVERGREEN ENTERPRISES | 5,000 | |
| FAMILY HOLDINGS, LLC | 100,000 | |
| FREDERICK S. FISHER III | 5,000 | |
| FRIENDS OF THE JAMES RIVER PARK | 25,000 | |
| HERNDON FOUNDATION | 100,000 | 000 039 |
| HOWARD EBERLY | 1,145,000 | 900,928 |
| INGRID MARIA GREENWOOD | 5,000 | |
| JAMES RIVER ASSOCIATION | 124,732 | |
| JAMES RIVER SOIL AND WATER CONSERVAT | 25,000 | |
| JEFF MARKUNAS | 13,795 5,000 | |
| JIM AND NANCY GOTTWALD | 21,585 | |
| JOHN AND BUCCI ZEUGNER | 1,800,000 | 1,555,928 |
| JOSH AND CARRIE ROGERS LUCK COMPANIES FOUNDATION | 20,000 | 1,333,320 |
| MARILYN WETTON | 14,150 | |
| MARK AND KAREN PERREAULT | 330,260 | 86,188 |
| MATTHEW ROBINS | 15,000 | 00,100 |
| MIMI SADLER AND CAMDEN WHITEHEAD | 15,000 | |
| NATIONAL PARK SERVICE - AMERICAN | 1,372,816 | 1,128,744 |
| OAKDALE FARM LLC | 6,000 | -, , |
| RANDALL AND MEADE WELCH | 1,040,605 | 796,533 |
| RESOURCE ENVIRONMENTAL SOLUTIONS | 5,500 | , |
| ROBINS FOUNDATION | 50,000 | |
| ROCKAHOCK LLC | 22,435 | |
| SEELEY FOUNDATION | 25,000 | |
| STEVEN A. MARKEL | 50,000 | |
| TAD AND SUE THOMPSON | 6,000 | |
| THE GOOD SHEPHERD FUND | 50,000 | |
| THE UNIVERSAL LEAF FOUNDATION | 25,800 | |
| TING M. XU | 50,000 | |
| UNITED WAY OF GREATER RICHMOND & | 5,809 | |
| UPPER AND MIDDLE JAMES RIPARIAN CONS | 10,000 | |
| VIRGINIA ENVIRONMENTAL ENDOWMENT | 18,000 | |
| VIRGINIA OUTDOORS FOUNDATION | 300,000 | 55,928 |
| VIRGINIA'S UNITED LAND TRUSTS | 40,000 | |
| VIRGINIA LAND CONSERVATION FOUNDATIO | 931,450 | 687,378 |
| TOTAL | \$ 8,474,937 | \$ 5,217,555 |
| 101111 | | |

| 490002 Capital Region Land 20-2797635 FYE: 12/31/2023 | Federal Statements | 10/22/2024 9:43 AM |
|---|--|---|
| | Schedule A, Part II, Line 8(e) Description | Amount |
| UNRESTRICTED 4494 RESTRICTED 7597 BANK ACCOUNTS UNRESTRICTED 4494 RESTRICTED 7597 | | \$ 26 18 4,402 26,243 13,903 \$ 44,592 |
| | Schedule A, Part II, Line 9(e) Description | Amount |
| MISCELLANEOUS LESS: DEDUCTIONS TOTAL | | \$ 22,650 -1,000 \$ 21,650 |
| | Schedule A, Part II, Line 10(e) | |
| SALES OF BOOKS AND T-SHIRTS TOTAL | Description | \$ 220 \$ 220 |
| | | |
| | | |